

SENATE BILL NO. 322—SENATOR SCHNEIDER

MARCH 5, 1999

Referred to Committee on Judiciary

SUMMARY—Revises various provisions governing resale of time shares. (BDR 10-1234)

FISCAL NOTE: Effect on Local Government: Yes.
Effect on the State or on Industrial Insurance: Yes.

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EXPLANATION – Matter in ***bolded italics*** is new; matter between brackets ~~omitted material~~ is material to be omitted.

AN ACT relating to time shares; requiring a person who resells a time share to disclose certain facts to a purchaser; requiring certain persons who resell time shares to register as time share resale brokers and pay a fee for registration; requiring the disclosure of certain facts in an agreement between an owner and a person who resells a time share; requiring a time share resale broker to place certain advance fees in a trust account until the sale of the time share or the expiration of the listing; requiring the real estate division of the department of business and industry to review the advertising of a time share being offered for resale; requiring a filing fee; providing a penalty; and providing other matters properly relating thereto.

THE PEOPLE OF THE STATE OF NEVADA, REPRESENTED IN SENATE
AND ASSEMBLY, DO ENACT AS FOLLOWS:

- 1 **Section 1.** Chapter 119A of NRS is hereby amended by adding thereto
2 the provisions set forth as sections 2 to 7, inclusive, of this act.
- 3 **Sec. 2.** *“Time share resale” means the sale or transfer of a time*
4 *share that was previously sold to a purchaser.*
- 5 **Sec. 3.** *“Time share resale broker” means a person who is registered*
6 *as a time share resale broker pursuant to the provisions of this chapter.*
- 7 **Sec. 4. 1.** *An agreement for a time share resale entered into by an*
8 *owner and a person who resells a time share must:*
- 9 *(a) Be in writing; and*
10 *(b) Contain a disclosure that sets forth:*
- 11 *(1) Whether any person other than the purchaser may use the time*
12 *share during the period before the time share is resold;*
13 *(2) Whether any person other than the purchaser may rent the use*
14 *of the time share during the period before the time share is resold;*

1 (3) *The name of any person who will receive any rents or profits*
2 *generated from the use of the time share during the period before the*
3 *time share is resold; and*

4 (4) *A detailed description of any relationship between the person*
5 *who resells the time share and any other person who receives any benefit*
6 *from the use of the time share.*

7 2. *A person who resells a time share shall provide a fully executed*
8 *copy of the written agreement described in subsection 1 to the owner on*
9 *the date that the owner signs the agreement.*

10 3. *A person who resells a time share shall make the disclosures*
11 *required pursuant to paragraph (b) of subsection 1 before accepting*
12 *anything of value from the owner.*

13 **Sec. 5. 1.** *Before a purchaser signs any contract to purchase a time*
14 *share that is offered for resale, the person who is reselling the time share*
15 *shall disclose by a written document separate from the contract to*
16 *purchase a time share:*

17 (a) *The period during which the purchaser may use the time share;*

18 (b) *A legal description of the interest in the time share;*

19 (c) *The earliest date that the prospective purchaser may use the time*
20 *share;*

21 (d) *The name, address and telephone number of the agent managing*
22 *the time-share project;*

23 (e) *The place where the documents of formation of the association*
24 *and documents governing the time-share project may be obtained;*

25 (f) *The amount of the annual assessment of the association of the*
26 *time share for the current fiscal year, if any;*

27 (g) *Whether all assessments against the time share are paid in full,*
28 *and the consequences of failure to pay any assessment;*

29 (h) *Whether participation in any program for the exchange of*
30 *occupancy rights among time-share owners or with the owners of time*
31 *shares in other time-share properties is mandatory; and*

32 (i) *Any other information required to be disclosed pursuant to the*
33 *regulations adopted by the administrator pursuant to subsection 2.*

34 2. *The administrator shall adopt regulations prescribing the form*
35 *and contents of the disclosure statement described in this section.*

36 **Sec. 6. 1.** *A person who wishes to list, advertise for resale, solicit*
37 *prospective purchasers of, promote or resell 12 or more time shares that*
38 *were previously sold must:*

39 (a) *Be licensed as a real estate broker pursuant to the provisions of*
40 *chapter 645 of NRS; and*

41 (b) *Register as a time share resale broker with the division by*
42 *completing a form for registration provided by the division and paying*
43 *the fee for registration to the administrator.*

2. A time share resale broker shall renew his registration with the division annually on a form provided by the division and pay the fee for renewal of the registration to the administrator.

3. Unless the method of resales of time shares is made to evade the provisions of this chapter, a person is not required to register as a time share resale broker if the person:

(a) Has acquired fewer than 12 time shares and who later resells or offers to resell one or more of those time shares; or

(b) Is a project broker who resells or offers to resell a time share in a project as an agent for a developer who holds a permit for the project.

Sec. 7. In addition to the provisions of NRS 645.322, 645.323 and 645.324, a time share resale broker who charges or collects an advance fee shall place 80 percent of that fee into his trust account. If the time share resale broker closes escrow on the time share resale, he shall be deemed to have earned the advance fee. If the listing of the time share expires before the time share resale broker closes escrow on the time share resale, he must return the money held in the trust account to the owner of the time share within 10 days after the date of the expiration of the listing.

Sec. 8. NRS 119A.010 is hereby amended to read as follows:

119A.010 As used in this chapter, unless the context otherwise requires, the words and terms defined in NRS 119A.020 to 119A.160, inclusive, *and sections 2 and 3 of this act* have the meanings ascribed to them in those sections.

Sec. 9. NRS 119A.360 is hereby amended to read as follows:

119A.360 1. The division shall collect the following fees at such times and upon such conditions as it may provide by regulation:

Application fee for preliminary permit to sell time shares	\$250
Application fee for registration of representative.....	65
For renewal of registration of representative	65
Application fee for transfer of registration of representative to different developer or location	20
For reinstatement of registration of representative...	25
For each permit to sell time shares, per subdivision	500
For each amendment to a public offering statement after the issuance of the report.....	100
For renewal of a permit <i>to sell time shares, per subdivision</i>	500
<i>Application fee for registration of time share resale broker</i>	<i>500</i>
<i>For renewal of registration of time share resale broker</i>	<i>500</i>

2. Each developer shall pay an additional fee for each time share he sells in a time-share project over 50 pursuant to the following schedule:

Amount to be	
Number of time shares	paid per time share
51—250	\$5.00
251—500	4.00
501—750	3.00
751—1500.....	2.50
over 1500	1.00

3. Except for the fees relating to the registration of a representative, the administrator may reduce the fees established by this section if the reduction is equitable in relation to the costs of carrying out the provisions of this chapter.

Sec. 10. NRS 119A.370 is hereby amended to read as follows:

119A.370 1. A time share must not be advertised or offered for sale *or resale* within this state until the advertisement or offering is approved by the division.

2. Each advertisement must contain the processing number assigned to it by the division.

3. Each application for the approval of advertising must:

(a) Include the form and content of advertising to be used;

(b) Include the nature of the offer of gifts or other free benefits to be extended;

(c) Include the nature of promotional meetings involving any person or act described in NRS 119A.300; and

(d) Be accompanied by a filing fee of not more than \$200, to be established by the division.

4. The division shall render a decision upon an application for the approval of advertising or an offer for sale within 30 days after the date the application is filed.

Sec. 11. NRS 119A.680 is hereby amended to read as follows:

119A.680 1. It is unlawful for any person to engage in the business of, act in the capacity of, advertise or assume to act as a:

(a) Project broker or sales agent within the State of Nevada without first obtaining a license from the division pursuant to chapter 645 of NRS or NRS 119A.210.

(b) Representative *or time share resale broker* within the State of Nevada without first registering with the division.

2. Any person who violates subsection 1 is guilty of a gross misdemeanor.

- 1 **Sec. 12.** The amendatory provisions of this act do not apply to
- 2 offenses that were committed before July 1, 1999.
- 3 **Sec. 13.** This act becomes effective on July 1, 1999.

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