

SENATE BILL NO. 322—SENATOR SCHNEIDER

MARCH 5, 1999

Referred to Committee on Judiciary

SUMMARY—Revises various provisions governing resale of time shares. (BDR 10-1234)

FISCAL NOTE: Effect on Local Government: Yes.
Effect on the State or on Industrial Insurance: Yes.

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EXPLANATION – Matter in ***bolded italics*** is new; matter between brackets ~~[omitted material]~~ is material to be omitted.

AN ACT relating to time shares; requiring a person who resells a time share to disclose certain facts to a purchaser; requiring certain persons who resell time shares to register as time share resale brokers; requiring the disclosure of certain facts in an agreement between an owner and a person who resells a time share; requiring a time share resale broker to place certain advance fees in a trust account until the sale of the time share or the expiration of the listing; requiring the real estate division of the department of business and industry to review the advertising of a time share being offered for resale; requiring a filing fee; providing a penalty; and providing other matters properly relating thereto.

THE PEOPLE OF THE STATE OF NEVADA, REPRESENTED IN SENATE
AND ASSEMBLY, DO ENACT AS FOLLOWS:

- 1 **Section 1.** Chapter 119A of NRS is hereby amended by adding thereto
- 2 the provisions set forth as sections 2 to 8, inclusive, of this act.
- 3 **Sec. 2. “Time share resale” means the sale or transfer of a time**
- 4 **share that was previously sold to a purchaser.**
- 5 **Sec. 3. “Time share resale broker” means a person who is registered**
- 6 **as a time share resale broker pursuant to the provisions of this chapter.**
- 7 **Sec. 4. 1. An agreement for a time share resale entered into by an**
- 8 **owner and a person who resells a time share must:**
- 9 **(a) Be in writing; and**
- 10 **(b) Contain a disclosure that sets forth:**
- 11 **(1) Whether any person other than the purchaser may use the time**
- 12 **share during the period before the time share is resold;**
- 13 **(2) Whether any person other than the purchaser may rent the use**
- 14 **of the time share during the period before the time share is resold;**

1 (3) *The name of any person who will receive any rents or profits*
2 *generated from the use of the time share during the period before the*
3 *time share is resold; and*

4 (4) *A detailed description of any relationship between the person*
5 *who resells the time share and any other person who receives any benefit*
6 *from the use of the time share.*

7 2. *A person who resells a time share shall provide a fully executed*
8 *copy of the written agreement described in subsection 1 to the owner on*
9 *the date that the owner signs the agreement.*

10 3. *A person who resells a time share shall make the disclosures*
11 *required pursuant to paragraph (b) of subsection 1 before accepting*
12 *anything of value from the owner.*

13 **Sec. 5.** 1. *Before a purchaser signs any contract to purchase a time*
14 *share that is offered for resale, the person who is reselling the time share*
15 *shall disclose by a written document separate from the contract to*
16 *purchase a time share:*

17 (a) *The period during which the purchaser may use the time share;*

18 (b) *A legal description of the interest in the time share;*

19 (c) *The earliest date that the prospective purchaser may use the time*
20 *share;*

21 (d) *The name, address and telephone number of the agent managing*
22 *the time-share project;*

23 (e) *The place where the documents of formation of the association*
24 *and documents governing the time-share project may be obtained;*

25 (f) *The amount of the annual assessment of the association of the*
26 *time share for the current fiscal year, if any;*

27 (g) *Whether all assessments against the time share are paid in full,*
28 *and the consequences of failure to pay any assessment;*

29 (h) *Whether participation in any program for the exchange of*
30 *occupancy rights among time-share owners or with the owners of time*
31 *shares in other time-share properties is mandatory; and*

32 (i) *Any other information required to be disclosed pursuant to the*
33 *regulations adopted by the administrator pursuant to subsection 2.*

34 2. *The administrator shall adopt regulations prescribing the form*
35 *and contents of the disclosure statement described in this section.*

36 **Sec. 6.** 1. *A person who wishes to list, advertise for resale, solicit*
37 *prospective purchasers of, promote or resell 12 or more time shares that*
38 *were previously sold must:*

39 (a) *Be licensed as a real estate broker pursuant to the provisions of*
40 *chapter 645 of NRS; and*

41 (b) *Register as a time share resale broker with the division by*
42 *completing a form for registration provided by the division.*

1 **2. A time share resale broker shall renew his registration with the**
2 **division annually on a form provided by the division.**

3 **3. Unless the method of resales of time shares is made to evade the**
4 **provisions of this chapter, a person is not required to register as a time**
5 **share resale broker if the person:**

6 **(a) Has acquired fewer than 12 time shares and who later resells or**
7 **offers to resell one or more of those time shares; or**

8 **(b) Is a project broker who resells or offers to resell a time share in a**
9 **project as an agent for a developer who holds a permit for the project.**

10 **Sec. 7. In addition to the provisions of NRS 645.322, 645.323 and**
11 **645.324, a time share resale broker who charges or collects an advance**
12 **fee shall place 80 percent of that fee into his trust account. If the time**
13 **share resale broker closes escrow on the time share resale, he shall be**
14 **deemed to have earned the advance fee. If the listing of the time share**
15 **expires before the time share resale broker closes escrow on the time**
16 **share resale, he must return the money held in the trust account to the**
17 **owner of the time share within 10 days after the date of the expiration of**
18 **the listing.**

19 **Sec. 8. 1. A time share must not be advertised or offered for resale**
20 **within this state until the advertisement or offering is approved by the**
21 **division.**

22 **2. Each advertisement must contain the processing number assigned**
23 **to it by the division.**

24 **3. Each application for the approval of advertising must include:**

25 **(a) The form and content of advertising to be used;**

26 **(b) The nature of the offer of gifts or other free benefits to be**
27 **extended; and**

28 **(c) The nature of promotional meetings involving any person or act**
29 **described in NRS 119A.300.**

30 **4. The division shall render a decision upon an application for the**
31 **approval of advertising or an offer for resale within 30 days after the date**
32 **the application is filed.**

33 **Sec. 9. NRS 119A.010 is hereby amended to read as follows:**

34 119A.010 As used in this chapter, unless the context otherwise
35 requires, the words and terms defined in NRS 119A.020 to 119A.160,
36 inclusive, **and sections 2 and 3 of this act** have the meanings ascribed to
37 them in those sections.

38 **Sec. 10. NRS 119A.680 is hereby amended to read as follows:**

39 119A.680 1. It is unlawful for any person to engage in the business
40 of, act in the capacity of, advertise or assume to act as a:

41 (a) Project broker or sales agent within the State of Nevada without first
42 obtaining a license from the division pursuant to chapter 645 of NRS or

43 NRS

119A.210.

1 (b) Representative *or time share resale broker* within the State of
2 Nevada without first registering with the division.

3 2. Any person who violates subsection 1 is guilty of a gross
4 misdemeanor.

5 **Sec. 11.** The amendatory provisions of this act do not apply to
6 offenses that were committed before July 1, 1999.

7 **Sec. 12.** This act becomes effective on July 1, 1999.

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