

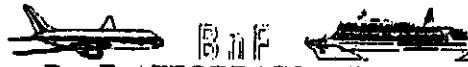
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**B-n-F AFFORDABLE TRAVEL**

6025 MARVIN ST., N. LAS VEGAS, NV 89031

PH: 702-657-0735 E-mail: [bnftravel@pciv.com](mailto:bnftravel@pciv.com) FX: 702-657-0736**Re: AB 496 – Nevada Seller of Travel Law****As introduced by the Nevada Consumer Affairs Division**

Good afternoon Ladies & Gentlemen of the Nevada Assembly.

My name is **BILL LIEDTKE**. My wife and I are the owners of "BnF Affordable Travel." We are a home-based business for 9 years and have been able to keep out of trouble as the principle we live by in our business is: "When our transactions are completed we still should be able to become friends with the client."

As I am looking at this 2 proposed Bills "AB 496." And "AB 343" I can't help but compare the summation of them. First, "AB 343" AN ACT relating to Seller of Travel; here I appreciate to be recognized as a PROFESSIONAL and if I may add an honorable profession. Then we have this "AB 496" AN ACT relating to deceptive trade practices; this does not even suggest "regulating" deceptive trade practices, it gives me the feeling that whoever wrote this law does not like travel agents. In fact I think they are angry at us and no attempt was made to hide this. It is labeling us to be deceptive and always looking for a way to rip off the general public.

Come to think of it; even the original law, "AB 627" 2 years ago was not introduced as regulating Seller of Travel, but was attached to a law that regulates NIGHT CLUBS, DANCE STUDIOS and ATHLETIC CLUBS and very few if any Travel Agents knew it was there and I'm not quite sure if most of you Ladies and Gentlemen did know it was there when the vote took place.

Does someone have a grudge towards us Travel Agents and if they do, should they be allowed to write laws governing our trade?

We tried to talk to Ms Patricia Jarming Manning after we found out "AB 627" had passed as she held hearings, but never sat down to discuss any problems with us, in fact she told us she doesn't need to explain anything to us. How do we deserve such a public servant? She is not a travel agent, but refuses to sit down with us small travel agencies to check and see what it takes to protect the public and at the same time not put us out of business.

Travel business is a tough business these days. We had 9/11 in 2001, the airline business was bailed out by the US government receiving billions of dollars of tax money, but nothing was done for the travel agents. Then in March, 2002, the airlines in their gratefulness to the travel agents for being a big part of building up their business decided to thank us by rewarding us faithful trade partners with **ZERO PERCENT** commission. But only to US and Canadian travel agents as they continued to pay the travel agents of other countries. Although my understanding is, this practice is now starting to change.

Now the war has come, again hurting us travel agents. So here comes Nevada Consumer Affairs Division, our friends, taking the opportunity to strike a final blow to put us out of business. Will putting us out of business protect the public? I don't think so. Yes, there is internet-sites that sells travel, but you better make sure you do it right the first time because the computer does not talk to you to change your mistake, and what about the people that have no computer or internet-access. Who will take care of them? We need a law like "AB343" that allows us to stay in business, not put us out of business.

Now if any one thinks it is easy to be a travel agent, I'd like to challenge them to take "AB627" put it together with this new proposed "AB 496" starting their own travel agency and PROVE me wrong by make a living from it

I thank you Ladics and gentlemen for giving me your attention.

*Bill Liedtke*  
Owner

ASSEMBLY COMMERCE &amp; LABOR

DATE: 4/2/03 ROOM: 4100 EXHIBIT YSUBMITTED BY: Bill Liedtke