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ELKO CLINIC PROJECTED FINANCIALS

Elko Clinic Budget		Restricted	Year One Sep 2002 - Jun 2003	Year Two Jul 2003 - Jun 2004	Year Three Jul 2004 - Jun 2005
REVENUE					
	Medicaid capitated rate - kids			\$547,200	\$547,200
	Medicaid FFS - adults			\$40,650	\$50,813
	Other Services (Hospital, etc.)				\$15,000
	Subtotal, Main Revenue Sources		\$0	\$587,850	\$613,013
	Travel Grant		\$6,000		
	Great Basin PCA Grant - AHEC	Negotiable	\$65,000	\$30,000	
	AHEC Salary Grant	Salaries (20,000	\$20,000	\$20,000	\$20,000
	Subtotal, Grant Revenue		\$91,000	\$50,000	\$20,000
	TOTAL REVENUE		\$91,000	\$637,850	\$633,013
EXPENSES					
One Time Start-up Expense					
	Dental Equipment		\$125,000		
	Renovation		\$10,000		
	Supplies to set up office		\$25,000		
	Phone System		\$6,000		
	Office Supplies & forms		\$5,000		
	Dental Supplies		\$25,000		
	Signs, TV, etc.		\$8,000		
	Subtotal, Start-up Costs		\$204,000	\$0	\$0
Ongoing Expense					
Salaries & Fringe					
	Professional and Classified Staff			\$445,738	\$445,738
	Resident's salary (12 weeks/year)			\$10,392	\$10,908
	Contract Labor (Employment agency)			\$2,000	\$2,500
	Subtotal, Salaries & Fringe		\$0	\$458,130	\$459,146
Operating Expense					
	Biohazard Waste			\$320	\$350
	Dental Equipment			5000	\$5,000
	Lab Expense			\$13,000	\$25,000
	Office Supplies			\$5,500	\$8,000
	Dental Supplies			\$27,900	\$45,000
	Sterilization supplies			\$5,900	\$7,000
	Facility Maintenance			\$12,000	\$1,200
	Equipment Repairs and Maintenance			\$10,000	\$10,000
	Oxygen & purified water			\$1,100	\$1,400
	Copying and Printing			\$5,000	\$5,500
	Rents & Leases			\$0	\$0
	Utilities			\$4,800	\$5,200
	Marketing			\$2,000	\$2,000
	Water			\$1,000	\$1,500
	Other Operating Expense			\$2,000	\$2,500
	Laundry			\$2,000	\$2,500
	Uniforms			\$385	\$1,000
	Subtotal, Operating Expense		\$0	\$90,200	\$123,150
	Travel				

ELKO CLINIC PROJECTED FINANCIALS

Elko Clinic Budget		Restricted	Year One Sep 2002 - Jun 2003	Year Two Jul 2003 - Jun 2004	Year Three Jul 2004 - Jun 2005
	Pediatric Dental Residents Travel			\$7,500	\$10,000
	Travel			\$10,000	\$10,000
	Subtotal, Travel		\$0	\$17,500	\$24,000
	Miscellaneous				
	Professional Liability			\$0	\$0
	Postage			\$3,600	\$3,600
	Answering Service			\$360	\$360
	Pagers & Cell			\$1,200	\$1,200
	Host Account			\$1,000	\$1,000
	Subtotal, Miscellaneous		\$0	\$6,160	\$6,160
	TOTAL EXPENSES		\$204,000	\$571,990	\$612,456
	PROFIT/LOSS		-\$113,000	\$65,860	\$20,557