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Eric's Smoke & Gift Shop

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Henderson, Nevada 89012
(702) 568-7101

3144 N. Rainbow Blvd.
Las Vegas, Nevada 89108
(702) 395-9691

March 7, 2003

**Nevada Senate
c/o Senate Judiciary Committee
401 S. Carson St.
Carson City, Nevada 89701**

Dear Chairman Amodei:

My name is Eric Singh, and I own and operate two stores in the Las Vegas area. Unfortunately, I am so busy running my stores that I could not be in attendance today. Even though I can not be in attendance I hope that my views can still be heard through this letter.

I urge the committee to strongly support S.B. 66. This important retail fairness legislation would greatly benefit retailers when they negotiate and sign contracts with the leading tobacco companies. These contracts are currently restrictive and unfair. Plus, they can even hurt a retail establishment's growth potential.

This legislation would prevent companies from tying their merchandise requirements to their discounting programs. Retailers need their discounts, so they have no choice but to go along with these companies unfavorable merchandise requirements. One of the ways that these companies put retailers in a bind is through their practice of demanding a percentage of the cigarette category shelf space. If I wanted to adjust one companies rack or add a new rack, then I would have to adjust every companies rack to maintain their required percentages. I only have so much space available in my store.

These practices are very anti-competitive, and they restrict a retailer from having a say on how to manage the category in their own store. Please help make life easier for retailers and support S.B. 66.

Sincerely,

Eric Singh

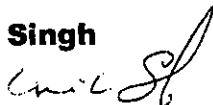


EXHIBIT F Senate Committee on Judiciary

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