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Via Fax: 775-329-2973

April 3, 2003

Harvey Whittemore Lionel Sawyer Collins 50 West Liberty – Suite 1100 Reno NV 89501

Re:

AB 437

Dear Mr. Whitemo

We are the producers of premium Ferrari-Carano wine. We have designated one Nevada firm as the distributor of our brand in the State of Nevada.

Our exclusive Nevada distributor was carefully selected to distribute our wine. Having an exclusive distributor in Nevada helps assure proper handling, storage, and distribution of our products. Our chosen distributors give careful handling and temperature-controlled storage to all our products. Use of an exclusive system of supply also reduces the risk that counterfeit products may be sold by unscrupulous suppliers or grey marketers. Having a single distributor for our brand in Nevada assists us in maintaining quality control of our brand of premium wine.

We understand that the modifications to Chapter 369 in AB437 will treat foreign-produced and domestically-produced wines and liquors similarly in permitting an exclusive distribution arrangement. It does not require an exclusive importer or distributor in Nevada, but allows exclusive United States distributors to have an exclusive importer in Nevada.

AB437 will clarify the meaning and intent of Nevada's liquor and wine distribution statues. Therefore, we urge the passage of AB437.

Sincerely yours,

Donald Carano Vineyards and Winery

8761 Dry Creek Road, P.O. Box 1549, Healdsburg, CA 95448 . Phone 707-433-6700 . Fax 707-431-1742 . www.fertari.carano.com

EXHIBIT C. Committee on Taxation

Date: 4/22/0.3 Page / of /5



April 8, 2003

Assemblyman David Parks Chairman, Assembly Taxation Committee 401 S. Carson Street Carson city, NV 89701-4747

Re: AB 437

Dear Chairman Parks:

Allied Domecq Spirits and Wine North America is the U.S. importer and distributor of several brands including wine brands such as Clos du Bois, Buena Vista and Callaway and Spirits brands such as Stoli Vodka, Maker's Mark Bourbon and Malibu rum. In Nevada, we have designated certain Nevada firms as our importers into the State.

We have determined that using an exclusive Nevada importer helps assure proper handling, storage and distribution of our products. If we did not have these exclusive relationships, it would be difficult to monitor improper storage and handling. Allied Domecq has these exclusive relationships because distributors we align with are required to give careful handling and storage of our products. Products obtained outside this authorized system of supply risk the introduction of counterfeit products into the stream of commerce and the possibility of our products being marketed irresponsibly. At Allied Domecq, we have a commitment to make certain our consumers are provided with the highest quality product, and thus that the product quality is not jeopardized within the stream of commerce. Therefore, Allied Domecq supports AB 437 and its intention of clarifying that there should be primary sources for our brands in Nevada. Primary source is essential to maintaining quality control, authenticity of our brands and our commitment to deliver consumers a high quality product that is marketed responsibly.

Unfortunately, the introduction of gray marketers, who can potentially obtain their products from any source, and who do not share our commitment to responsibility can jeopardize quality control and authenticity of our brands and could lead down a slippery slope of irresponsible marketing of spirits and wine. Allied Domecq prides itself on the commitment to deliver high quality products to our consumers. With the intervention of gray marketers into the Nevada market, this commitment would be severely compromised.

Allied Domecq Spirits and Wine offers our full support for AB 437. While this legislation will not change the intent of the existing statute, it will clarify Nevada's liquor distribution system to make certain that the exclusive relationships that we currently

ALLIED DOMECO 1301 K STREET, NW. SUITE 250 WEST, WASHINGTON, DC 20005 TEL: 202-962-0551 FAX: 202-962-0561 Assemblyman David Parks April 8, 2003 Page Two

share with our distributors are in fact maintained to prevent gray marketers from potentially marketing our products irresponsibly. We urge your favorable consideration of AB 437.

Sincerely,

Matt Stanton

Director, Government Affairs

CC: Assemblyman Goldwater
Assemblyman Anderson
Assemblyman Arberry
Assemblywoman McClain
Assemblyman Mortenson
Assemblywoman Pierce
Assemblywoman Gibbons
Assemblyman Grady
Assemblyman Griffin
Assemblyman Hettrick
Assemblyman Marvel

CLICQUOT, INC.

717 Fifth Avenue New York, New York 10022 (212) 888-7575 Fax (212) 888-7551 e-mail: clicquot@clicquot.com www.clicquot.com

Assemblyman Davic Parks Chairman, Assembly Taxation Committee 401 S. Carson Stree: Carson City, NV 89701-4747

RE: AB 457 (Revising Definition of Supplier)

Dear Chairman Paris:

We are the miclusive United States importer and distributor of Venve Clicquot Pursuant to Nevada statutes, we have designated one Nevada firm as our importer of our brands into the State of Nevada.

We support the passage of AB437, because it clarifies the meaning of "supplier" under Nevada law, and enables us to maintain the quality control of our products.

We have understood Nevada to have a "single source" system of liquor distribution. We have carefully selected our exclusive Nevada importer to distribute our brands of liquor and wine. We do this to assure proper hardling, storage, and distribution of our products. Wine and liquor can be damaged by improper storage and handling. Our distributors are required to give careful handling to our products. There is also a risk of counterfeit product being introduced by unscrupulous suppliers or grey marketers. By having a single importer for our brands in Nevada, we can maintain the quality control that maintains and enhances the reputations of our brands of premium wine and liquor.

Grey markst suppliers obtain their products outside the system of distribution set up by the manufacturer. Grey market suppliers will not have the same loyalty to a brand or investment in the reputation of a brankl that an exclusive distributor will have. The customer can have no assurance of the provenance or handling of a grey market product.

AB437 will clarify the meaning and intent of Nevada's liquor distribution statutes, and will discourage grey marketers seeking real or imagined loopholes in the law. Therefore, we urge the passage of AB437.

Sincerely yours,

Assemblyman Goldwater CC: Assembly nan Anderson Assembly.nan Arberry Assembly women McClain Assemblyman Mortenson Assemblywomen Pierce Assemblywomen Gibbons Assemblyman Grady Assemblyman Griffin Assemblyman Hettrick Assembly man Marvel

Stephen E. Lewin Vice President Sales Assemblyman David Parks
Chairman, Assembly Taxation Committee
401 S. Carson Street
Carson city, NV 89701-4747

Re: AB 437

Dear Chairman Parks:

Allied Domccq Spirits and Wine North America is the U.S. importer and distributor of several brands including wine brands such as Clos du Bois, Buena Vista and Callaway and Spirits brands such as Stoli Vodka, Maker's Mark Bourbon and Malibu rum. In Nevada, we have designated certain Nevada firms as our importers into the State.

We have determined that using an exclusive Nevada importer helps assure proper handling, storage and distribution of our products. If we did not have these exclusive relationships it would be difficult to monitor improper storage and handling. Allied Domecq has these exclusive relationships because distributors we align with are required to give careful handling and storage of our products. Products obtained outside this authorized system of supply, risk the introduction of counterfeit products into the stream of commerce and the possibility of our products being marketed irresponsibly. At Allied Domecq, we have a commitment to make certain our consumers are provided with the highest quality product, and thus that the product quality is not jeopardized within the stream of commerce. Therefore, Allied Domecq supports AB 437 and its intention of clarifying that there should be primary sources for our brands in Nevada. Primary source is essential to maintaining quality control, authenticity of our brands and our commitment to deliver consumers a high quality product that is marketed responsibly.

Unfortunately, the introduction of grey marketers, who can potentially obtain their products from any source, and who do not share our commitment to responsibility can jeopardize quality control and authenticity of our brands and could lead down a slippery slope of irresponsible marketing of spirits and wine. Allied Domecq prides itself on the commitment to deliver high quality products to our consumers. With the intervention of grey marketers into the Nevada market, this commitment would be severely compromised.

Allied Domecq Spirits and Wine offers our full support for AB 437. While this legislation will not change the intent of the existing statute, it will clarify Nevada's liquor distribution system to make certain that the exclusive relationships that we currently share with our distributors are in fact maintained to prevent gray marketers from potentially marketing our products irresponsibly. We urge your favorable consideration of AB 437.

Sincerely,



Marnier - Capostolle Inc.

April 2, 2003

Assemblyman David Parks
Chairman, Assembly Taxation Committee
401 S. Carson Street
Carson City, NV 89701-4747

RE: AB 437

Dear Chairman Parks:

We are the exclusive U.S. importer and distributor of various premium wines and liquors, and we utilize a Nevada firm as our exclusive importer into the State of Nevada.

Proper handling, storage, and distribution of our products is essential to maintaining quality control and preserving the reputations of our brands. Having an exclusive Nevada importer and distributor is part of a system of exclusive distribution. Champagne, wine and liquor are damaged by improper storage and handling. We obtain our products from foreign producers, or from distributors authorized by the producers. We choose distributors within the United States and we require them to give caraful handling and storage to our products. Products obtained outside this authorized system of supply ("grey market" goods) may be improperly handled or may even be counterfeit. Having a single importer for our brands in Nevada is necessary to maintain quality control and assure genuineness of our brands of premium wine and liquor sold in Nevada.

Grey marketers do not have an investment in the brands they sell and are outside of our control in their sales and marketing practices. We choose not to rely on grey marketers to maintain proper handling, storage and quality control of our premium products.

Single source systems like that in Nevada have served the industry well in maintaining brand reputation and assuring that the consumer receives the quality product he expects.

We believe AB437 clarifies Nevada's liquor distribution statutes, without changing the intent of the existing statutes. Therefore, we urge your favorable consideration of AB437.

Sincerely yours,

CC: Assemblyman Goldwater

Assemblyman Anderson
Assemblyman Arberry

Assemblywomen McClain

Assemblyman Mortenson

Assemblywomen Pierce
Assemblywomen Gibbons

Assemblyman Grady

Assemblyman Griffin

Assemblyman Hettrick Assemblyman Marvel Emmanuel Cargill

Executive Vice President

In mornel (ongill

383 FOURTH STREET, SUITE 400 OAKLAND, CA 94607

April 7, 2003

Assemblyman David Parks Chairman, Assembly Taxation Committee 401 S. Carson Street Carson City, NV 89701-4747

RE: AB 437

Dear Chairman Parks:

We are the exclusive United States importer and distributor of several brands of domestic and foreign wines including Dominus from Napa, Roederer Estate from the Anderson Valley in California, Cristal Champagne from the House Louis Roederer, Champagne Deutz, de Ladoucette, Domaines Schlumberger, Delas Freres from France as well as Adriano Ramos-Pinto from Portugal.

The reputation of our brands is our livelihood, and we support the Nevada "single source" legislation. We have carefully selected an exclusive Nevada importer/distributor to receive and distribute our brands, to assure proper handling, storage, distribution and promotion of our products. By having a single importer authorized to receive and distribute our brands in Nevada, we can maintain the quality control that is necessary to properly preserve and enhance the reputation of a brand of wine or liquor that an exclusive distributor has.

Therefore, we want to preserve Nevada's single source liquor distribution legislation, and we support AB437, as it clarifies the meaning of "supplier" under Nevada law. AB437 does not require foreign manufacturers to institute an exclusive system of distribution, but it clarifies that those who have an exclusive distribution for the United States will not have their system undermined by unauthorized importation and sales.

Sincerely yours,

Cuegoty Balogh

President/CEO

Cc: Assemblyman Goldwater, Assemblyman Anderson, Assemblyman Arberry,
Assemblywoman McClain, Assemblyman Mortenson, Assemblywoman Pierce,
Assemblywoman Gibbons, Assemblyman Grady, Assemblyman Griffin, Assemblyman
Hettrick, Assemblyman Marvel



Jim Clerkin President, West 1160 Battery Street San Francisco, CA 94111

Tel 415-835-7310 Fax 415-835-8618

April 9, 2003

Assemblyman David Parks
Chairman, Assembly Taxation Committee
401 S. Carson Street
Carson City, NV 89701-4747

RE: AB437 (Revising Definition of Supplier)

Dear Chairman Parks:

We are the United States importer and distributor of Baileys, Captain Morgan, Captain Morgan Parrott Bay, Captain Morgan Silver, Captain Morgan Private Stock, Crown Royal, Crown Royal Special Reserve, VO, VO Gold, Don Julio, 7 Crown, Meyers Legend, Meyers Rum, Meyers Platinum, Gordons Vodka, Gordons Gin, George Dickel, Godiva, Emmets, Scoresby, Rumpleminz, Das Komet, Romanas, Goldschlager, Pampero Rum, Black & White Scotch, Blackhaus and Booths Gin.

We have examined AB437, and we support its passage, as it clarifies the meaning of "supplier" under Nevada law, and enables us to maintain the quality control of our products.

We have carefully chosen our Nevada importer to distribute our brands of liquor and wines. Because of our relationship to our Nevada importer, we can assure proper handling, storage, distribution and promotion of our products. Liquor, and wine especially, can be damaged by improper storage and handling. By having our importer authorized to receive and distribute our brands in Nevada, we can maintain the quality control that is necessary to maintain the quality that we are known for, and to preserve and enhance the reputations of our brands. We feel that quality control is especially important in the Nevada market, because of the high demand for our products from tourists. Tourists may know the reputation of our brands, but they can not be expected to know the reputation and reliability of an intermediate supplier. Thus, tourists are trusting the distribution system to deliver the quality product that they are purchasing.

Grey market suppliers of our product, who obtain the product outside the system of distribution set up by the manufacturer, do not have the same loyalty to a brand or investment in the reputation of a brand. There is no control over the handling, storage, or distribution of a product by grey market sellers.

Therefore, we urge the passage of AB437,

Sincerely yours,

Jim Clerkin President Diageo West

Cc: Harvey Whittemore

Richard Perkins Senator Bill Raggio



BARON PHILIPPE DE ROTHSCHILD, INC.

April 8, 2003

Harvey Whittemore Lionel Sawyer Collins 50 West Liberty, Suite 1100 Reno, NV 89501

Re: AB 437 (Revising Definition of Supplier)

30 ROCKEFELLER PLAZA
SUITE 2850
NEW YORK, N.Y. 10112

TELEPHONE: (212) 397-4750
TELEFAX: (212) 397-1065

A SUBSIDIARY OF
BARON PHILIPPE
DE ROTHSCHILD S.A.,
33250 PAUILLAC

8.P. 117. FRANCE TELEPHONE : 56 73 20 20 TELEFAX : 56 73 20 44 TELEX : 550 807 F Dear Mr. Whittemore:

We are the exclusive United States importer of Baron Philippe de Rothschild wines from France and Chile.

We support the passage of AB437, because it clarifies the meaning of "supplier" under Nevada law, and enables us to maintain the quality control of our products.

We have carefully selected an exclusive Nevada importer to distribute our brands of wine. We have an exclusive distributor in Nevada to assure proper handling, storage, and distribution of our products. Premium wine and liquor can be damaged by improper storage and handling. Our distributors give careful handling and storage to our products. Use of an exclusive system of supply avoids the risk of counterfeit products being introduced by unscrupulous suppliers or grey marketers. By having a single importer for our brands in Nevada, we can maintain the quality control necessary to maintain and enhance the reputations of our brands of premium wines.

We understand that the modifications to Chapter 369 in AB 437 will treat foreign-produced and domestically-produced wines and liquors similarly in permitting an exclusive distribution arrangement.

AB437 clarifies the meaning and intent of Nevada's existing liquor distribution statutes. Therefore, we urge the passage of AB 437.

Sincerely yours,

Olivier Lebret

President

Baron Philippe de Rothschild, Inc



cc. Assemblyman Goldwater
Assemblyman Anderson
Assemblyman Arberry
Assemblywoman McClain
Assemblyman Mortenson
Assemblywoman Pierce
Assemblywoman Gibbons
Assemblyman Grady
Assemblyman Griffin
Assemblyman Hettrick
Assemblyman Marvel

Sidney Frank Importing Co., Inc.

20 CEDAR STREET - SUITE 203 NEW ROCHELLE NY 10801-5217 TEL: 914-633-5630 FAX 914-633-5637

April 4, 2003

Harvey Whittemore Lionel Sawyer Collins 50 West Liberty, suite 1100 Reno, NV 89501

RE: AB 437 (Revising Definition of Supplier)

Dear Mr. Whittemore:

We are the exclusive United States importer and distributor of several premium brands of wine and liquor, including Grey Goose Vodka, Grey Goose Vodka L'Orange, Grey Goose Vodka Le Citron, Jägermeister Herbal Liqueur, Gekkeikan Sake, Gekkeikan Plum Wine, Tequila Corazon de Agave, Coyopa Rum, Bärenjäger Honey Liqueur, Jacques Cardin Brandy, Jacques Cardin XO Brandy, Hudson Bay Scotch, Henri Savard Blanc de Blancs, St. Vivant Armangac.

We understand that you are considering AB437. We support its passage, as it clarifies the meaning of "supplier" under Nevada law, and enables us to maintain the quality control of our products.

We have carefully selected our exclusive Nevada importer to distribute our brands of liquor and wine. We utilize an exclusive importer to assure proper handling, storage, and distribution of our products. Liquor (and especially wine) can be damaged by improper storage and handling. There is also a risk of counterfeit product being introduced by unscrupulous overseas suppliers. By having a single importer for our brands in Nevada, we can maintain the quality control that we are known for. It is our goal to preserve and enhance the reputations of our brands. We believe that quality control is especially important in the Nevada market, because so much consumption is by tourists, who do not know the reputation and reliability of an intermediate supplier. They do, however, know our brands, and they are relying on us to create a distribution system to deliver the quality product that they are purchasing.

Grey market suppliers of our product obtain our products outside the system of distribution set up by the manufacturer. Grey market suppliers do not have the same loyalty to a brand or investment in the reputation of a brand that an exclusive distributor will have. There is no assurance of the provenance or source of a grey market product. There is no control over the handling, storage, or distribution of a product by grey market sellers.

Therefore, we urge the passage of AB437.

Sincerely yours,

Lee Einsidler

CC: Assemblyman Goldwater
Assemblyman Anderson
Assemblyman Arberry
Assemblyman McClain
Assemblyman Mortenson
Assemblyman Pierce
Assemblywoman Gibbons
Assemblyman Grady
Assemblyman Griffin
Assemblyman Hettrick

Assemblyman Marvel

SKYY SPIRITS

April 3, 2003

Mr. Harvey Whittemore Lionel Sawyer Collins 50 West Liberty, Suite 1100 Reno, NV 89501

RE: AB 437

Dear Mr. Whittemore,

We are the exclusive United States distributors of several well-known brands of foreign-made wines and liquors, including Campari, 1800, Gran Centenario, Cutty Sark, Pallini Limoncello, Matusalem, Glengoyne, Glenrothes.

To assure proper care, handling and promotion of our brands, we have carefully selected an exclusive Nevada importer to receive and distribute our brands. The reputation of our brands is our livelihood, and we support the Nevada "single source" legislation. By having a single importer authorized to receive and distribute our brands in Nevada, we can maintain the quality control that is necessary to properly preserve the reputations of our brands and assure that the consumer receives the quality product that he has purchased.

We do not have the ability to assure quality in the case of so-called "grey market" suppliers of our product.

Therefore, we support AB 437, as it clarifies the meaning of "supplier" under Nevada law, AB 437 does not inhibit or burden the importation of products of foreign manufacturers who have not instituted an exclusive system of distribution.

Best Regards,

Skyy Spirits, LLC.



LAURENCE D. POLLACK Chief Executive Officer

April 14, 2003

Harvey Whittemore Lionel Sawyer Collins 50 West Liberty, Suite 1100 Reno. NV 89501

Re: AB 437 (Revising Definition of Supplier)

Dear Mr. Whittemore:

We are the exclusive United States importer of Baron Philippe de Rothschild wines from France and Chile.

We support the passage of AB437, because it clarifies the meaning of "supplier" under Nevada law, and enables us to maintain the quality control of our products.

We have carefully selected an exclusive Nevada importer to distribute our brands of wine. We have an exclusive distributor in Nevada to assure proper handling, storage, and distribution of our products. Premium wine and liquor can be damaged by improper storage and handling. Our distributors give careful handling and storage to our products. Use of an exclusive system of supply avoids the risk of counterfeit products being introduced by unscrupulous suppliers or grey marketers. By having a single importer for our brands in Nevada, we can maintain the quality control necessary to maintain and enhance the reputations of our brands of premium wines.

We understand that the modifications to Chapter 369 in AB 437 will treat foreign-produced and domesticallyproduced wines and liquors similarly in permitting an exclusive distribution arrangement.

AB437 clarifies the meaning and intent of Nevada's existing liquor distribution statutes. Therefore, we urge the passage of AB 437.

Sincerely yours.

Laurence D. Pollack

Chief Executive Operator Caravelle Wine Selections, LLC

> Assemblyman Goldwater CC.

Assemblyman Anderson

Assemblyman Arberry

Assemblywoman McClain

Assemblyman Mortenson Assemblywoman Pierce

Assemblywoman Gibbons Assemblyman Grady

Assemblyman Griffin

Assemblyman Hettrick

Assemblyman Marvel

Caravelle Winc Selections, LLC • 60 Avon Mondow Lane • Avon, Connecticut 06001-3744 860-409-9119 EXT. 3002 • 860-409-9225 FAX • Ipollack@caravellowines.com • http://www.caravellewines.com



Schieffelin & Somerset Co.

TWO PARK AVENUE, NEW YORK, NY 10016 TELEPHONE: 212-251-8361 EMAIL: mike.kelly@schieffelin.somerset.com

FAX: 212-251-8390

MICHAEL T. KELLY EXECUTIVE VICE PRESIDENT CENERAL COUNSEL

April 7, 2003

Assemblyman David Parks Chairman, Assembly Taxation Committee 401 S. Carson Street Carson City, NV 89701-4747

RE: AB 437 (Revising Definition of Supplier)

Dear Chairman Parks:

Our firm is the exclusive United States importer and distributor of various fine wines and distilled spirits, including Dom Pérignon Champagne, Moët & Chandon Champagne, Hennessy Cognacs, Johnnie Walker Scotch Whiskies, and Tanqueray Gin.

We have carefully selected an exclusive Nevada importer to receive and distribute our brands of liquor and wine, to assure proper handling, storage, distribution and promotion of our products. Improper storage and handling can damage the quality of our products. By having a single importer authorized to receive and distribute our brands in Nevada, we can maintain the quality control that is necessary to properly preserve and enhance the reputations of our brands.

Gray market suppliers of our product obtain the product outside the system of distribution set up by the manufacturer. There is no control over handling, storage, or distribution by gray market sellers. Gray marketers do not have the same loyalty to a brand or investment in the reputation of brand that an exclusive distributor has.

SOLE INITED STATES DISTRIBUTOR FOR THESE WORLD RENOWNED BRANDS

1

Therefore, we support AB437. It clarifies the meaning of "supplier" under Nevada law, and enables us to maintain the quality control of our products. AB437 does not require that foreign manufacturers have an exclusive distributor or importer in Nevada, but those who do will not have their system undermined by unauthorized gray market importation and sales.

Sincerely yours,

Michael T. Kelly EVP - General Counsel

Michel Welly

Cc: Assemblyman Goldwater
Assemblyman Anderson
Assemblyman Arberry
Assemblywomen McClain
Assemblyman Mortenson
Assemblywomen Pierce
Assemblywomen Gibbons
Assemblyman Grady
Assemblyman Griffin
Assemblyman Hettrick
Assemblyman Marvel