

Amendment No. 240

Senate Amendment to Senate Bill No. 317 (BDR 43-942)

Proposed by: Senate Committee on Transportation

Amends: Summary: No Title: No Preamble: No Joint Sponsorship: No Digest: Yes

ASSEMBLY ACTION		Initial and Date		SENATE ACTION		Initial and Date			
Adopted	<input type="checkbox"/>	Lost	<input type="checkbox"/>	_____	Adopted	<input type="checkbox"/>	Lost	<input type="checkbox"/>	_____
Concurred In	<input type="checkbox"/>	Not	<input type="checkbox"/>	_____	Concurred In	<input type="checkbox"/>	Not	<input type="checkbox"/>	_____
Receded	<input type="checkbox"/>	Not	<input type="checkbox"/>	_____	Receded	<input type="checkbox"/>	Not	<input type="checkbox"/>	_____

EXPLANATION: Matter in (1) *blue bold italics* is new language in the original bill; (2) green bold italic underlining is new language proposed in this amendment; (3) ~~red strikethrough~~ is deleted language in the original bill; (4) ~~purple double strikethrough~~ is language proposed to be deleted in this amendment; (5) orange double underlining is deleted language in the original bill that is proposed to be retained in this amendment; and (6) green bold underlining is newly added transitory language.

DLJ/MSM



Date: 4/11/2013

S.B. No. 317—Revises provisions relating to franchises for sales of motor vehicles.
(BDR 43-942)



SENATE BILL NO. 317—SENATOR DENIS

MARCH 18, 2013

Referred to Committee on Transportation

SUMMARY—Revises provisions relating to franchises for sales of motor vehicles. (BDR 43-942)

FISCAL NOTE: Effect on Local Government: No. Effect on the State: No.

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EXPLANATION – Matter in *bolded italics* is new; matter between brackets ~~omitted material~~ is material to be omitted.

AN ACT relating to vehicle dealers; revising provisions relating to franchise agreements between a manufacturer, distributor or factory branch and a vehicle dealer; and providing other matters properly relating thereto.

Legislative Counsel’s Digest:

1 Under existing law, it is an unfair act or practice for a manufacturer or distributor of
2 vehicles and certain related entities to require a dealer to agree to a term or condition of a
3 franchise agreement which violates certain provisions which are related to such franchises.
4 (NRS 482.3638) This bill clarifies an existing statute by expressly providing that it is also an
5 unfair act or practice for the manufacturer or distributor of vehicles and certain related entities
6 to require a dealer to agree to any terms or conditions of a franchise agreement which waive
7 such provisions and that any ~~such~~ waiver **of such provisions** is void and unenforceable.

THE PEOPLE OF THE STATE OF NEVADA, REPRESENTED IN
SENATE AND ASSEMBLY, DO ENACT AS FOLLOWS:

1 **Section 1.** NRS 482.3638 is hereby amended to read as follows:
2 482.3638 It is an unfair act or practice for any manufacturer, distributor or
3 factory branch, directly or through any representative, to:
4 1. Require a dealer to agree to a release, assignment, novation, waiver or
5 estoppel which purports to relieve any person from liability imposed by this
6 chapter, or require any controversy between a dealer and a manufacturer, distributor
7 or representative to be referred to any person or agency except as set forth in this
8 chapter if that referral would be binding on the dealer, except that this section does
9 not prevent the parties from mutually agreeing to arbitration pursuant to law.
10 2. Require a dealer to agree to the jurisdiction, venue or tribunal in which a
11 controversy arising under the provisions of the franchise agreement may or may not
12 be submitted for resolution, or prohibit a dealer from bringing an action in any
13 forum allowed by Nevada law.
14 3. Require a dealer to agree to a term or condition of a franchise agreement
15 which violates *or waives* any provision of NRS 482.36311 to 482.36425, inclusive.

1 ~~Any such~~ A waiver of any provision of NRS 482.36311 to 482.36425, inclusive,
2 is void and unenforceable.

3 4. Require a dealer to waive a trial by jury in actions involving the
4 manufacturer, distributor or factory branch.

5 5. Increase prices of new vehicles which the dealer had ordered for private
6 retail consumers before the dealer receives the written official notification of a price
7 increase. A sales contract signed by a retail consumer constitutes evidence of each
8 order. Price changes applicable to new models or series of vehicles at the time of
9 the introduction of the new models or series shall not be deemed a price increase.
10 Price changes caused by:

11 (a) The addition to a vehicle of equipment formerly optional as standard or
12 required equipment pursuant to state or federal law;

13 (b) Revaluation of the United States dollar in the case of foreign-made
14 vehicles; or

15 (c) Transportation cost increases,
16 ↪ are not subject to this subsection.

17 6. Deny the principal owner the opportunity to designate his or her spouse, a
18 member of his or her family, a qualified manager, or a trust or other artificial
19 person controlled by any of them as entitled to participate in the ownership of:

20 (a) The franchised dealership;

21 (b) A successor franchised dealership for 2 years or a longer reasonable time
22 after the incapacity of the principal owner; or

23 (c) A successor franchised dealership after the death of the principal in
24 accordance with NRS 482.36396 to 482.36414, inclusive.

25 7. Modify unilaterally, replace, enter into, relocate, terminate or refuse to
26 renew a franchise in violation of law.

27 8. Terminate or refuse to approve a transfer of a franchise for a dealership, or
28 honor the right of succession set forth in a franchise agreement or refuse to approve
29 the transfer of a controlling interest in a dealership because the dealer has, before
30 October 1, 1997, established an additional franchise to sell or service another line
31 or make of new vehicles in the same facility as the existing dealership.

32 9. Prevent a dealer from establishing, on or after October 1, 1997, an
33 additional franchise to sell or service another line or make of new vehicles in the
34 same facility as the existing dealership if the dealer:

35 (a) Submits a written request for approval of the additional franchise to the
36 manufacturer, distributor or factory branch of the existing dealership;

37 (b) Complies with the reasonable requirements for approval set forth in the
38 franchise of the existing dealership; and

39 (c) Obtains the approval of the manufacturer, distributor or factory branch of
40 the existing dealership.

41 ↪ The manufacturer, distributor or factory branch shall notify the dealer in writing
42 of its decision to approve or deny the request within 90 days after receipt of the
43 request. The manufacturer, distributor or factory branch shall not unreasonably
44 withhold its approval. If the request is denied, the material reasons for the denial
45 must be stated. Failure to approve or deny the request, in writing, within 90 days
46 has the effect of approval.

47 **Sec. 2.** This act becomes effective on July 1, 2013.