Amendment No. 219

Senate A	mendment to S	enate Bill		(BDR 10-916)						
Proposed by: Senate Committee on Judiciary										
Amends:	Summary: No	Title: No	Preamble: No	Joint Sponsorship: No	Digest: Yes					

Adoption of this amendment will MAINTAIN the 2/3s majority vote requirement for final passage of S.B. 383 (§ 4).

ASSEMBLY ACTION			Initial and Date	SENATE ACTION Initial and Date		
Adopted		Lost		Adopted	Lost	
Concurred In		Not		Concurred In	Not	
Receded		Not		Receded	Not	

EXPLANATION: Matter in (1) *blue bold italics* is new language in the original bill; (2) *green bold italic underlining* is new language proposed in this amendment; (3) red strikethrough is deleted language in the original bill; (4) purple double strikethrough is language proposed to be deleted in this amendment; (5) orange double underlining is deleted language in the original bill that is proposed to be retained in this amendment; and (6) green bold underlining is newly added transitory language.

VMS/DY Date: 4/20/2013

S.B. No. 383—Revises provisions governing time shares. (BDR 10-916)



SENATE BILL NO. 383-SENATOR PARKS (BY REQUEST)

MARCH 18, 2013

Referred to Committee on Judiciary

SUMMARY—Revises provisions governing time shares. (BDR 10-916)

FISCAL NOTE: Effect on Local Government: Increases or Newly Provides for

EXPLANATION - Matter in **bolded italics** is new: matter between brackets formitted material is material to be omitted.

Term of Imprisonment in County or City Jail or Detention

Facility.

Effect on the State: Yes.

AN ACT relating to time shares; requiring developers of time shares to disclose certain information to purchasers; requiring developers to provide the Real Estate Division of the Department of Business and Industry with certain information; revising provisions concerning the renewal of a permit to sell a time share; requiring certain persons to notify the Real Estate Division of certain convictions; authorizing the Real Estate Commission to take certain actions against certain people in certain circumstances; prohibiting certain people from working in certain time-share related professions without a proper license; making various other changes relating to time shares; providing a penalty; and providing other matters properly relating thereto.

Legislative Counsel's Digest:

Existing law prohibits a developer from offering to sell a time share without first obtaining a permit. (NRS 119A.270) Existing law requires that the Administrator of the Real Estate Division of the Department of Business and Industry issue a permit and a public offering statement to a developer who submits certain information to the Division. (NRS 119A.300) Section 4 of this bill requires that a developer submit a [draft] sample public offering statement to the Division. Section 4 also sets forth the information that must be included in a [draft] sample public offering statement. Sections 5 and 6 of this bill require a developer to provide each purchaser and [managing] sales and marketing entity of a time share with a copy of an approved public offering statement and certain other information. Sections 8-13 of this bill revise certain definitions concerning time shares. Section 14 of this bill revises provisions concerning the applicability of the provisions governing time shares in certain circumstances.

Existing law prohibits a provisional sales agent from conducting sales-related activities unless certain circumstances apply. (NRS 119A.237) **Section 15** of this bill authorizes a provisional licensee to conduct sales-related activities if he or she is under the supervision of certain persons. Existing law provides that the Administrator of the Division is required to issue to a developer a public offering statement and a permit to sell time shares if certain requirements are satisfied. (NRS 119A.300) **Section 16** of this bill adds certain items to the list of requirements such a developer must satisfy. **Section 16** of this bill provides certain requirements that apply to a time-share plan that is located outside of this State.

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 Existing law requires the Division to issue an order within 30 days after receiving an application for a permit to sell a time share. (NRS 119A.320) Section 18 of this bill permits the Division 60 days to issue such an order 11 if it is a time-share plan containing only one component site, or 120 days if it contains more than one component site. Section 18 also requires the Division to notify the applicant of its decision to issue a public offering statement and permit to sell time shares.

Existing law requires that a permit to sell a time share be renewed on an annual basis. (NRS 119A.355) Section 19 of this bill requires the Division to renew the permit of an applicant within [45] 30 days after receiving evidence that any deficiencies in the renewal application have been cured. Existing law requires certain persons to notify the Division of any criminal convictions or guilty pleas. (NRS 119A.357) Section 20 of this bill adds certain other persons to the list of persons required to notify the Division of such convictions or pleas. Existing law requires that certain information be included in a reservation to purchase a time share. (NRS 119A.390) Section 21 of this bill provides that a reservation to purchase a time share is required to provide for the placement of a deposit in escrow until the public offering statement is approved and a permit to sell is issued.

Existing law requires a board of an association of time-share owners to conduct a study, through a qualified person, of the reserves required to repair the major components of the time-share plan, and to review the results of the study. (NRS 119A.542) **Section 24** of this bill places this requirement on a developer as well as on the board of an association. Existing law authorizes the Real Estate Commission to take certain action against a project broker who fails to adequately supervise certain persons. (NRS 119A.670) **Section 25** of this bill authorizes the Real Estate Commission to take the same actions against certain other persons. Existing law prohibits any person from working as a project manager without first obtaining the appropriate license from the Division. (NRS 119A.680) **Section 26** of this bill prohibits any person from performing certain work without first obtaining the appropriate license from the Division.

THE PEOPLE OF THE STATE OF NEVADA, REPRESENTED IN SENATE AND ASSEMBLY, DO ENACT AS FOLLOWS:

Section 1. Chapter 119A of NRS is hereby amended by adding thereto the provisions set forth as sections 2 to [6.5], inclusive, of this act.

Sec. 2. "Component site" means a specific geographic location where faceommodations] units [that are part of a multi-site time share plan] are located. The term [does not include separate phases of a time share property in a specific geographic location under common management.] includes new units added to a single project in the same specific geographic location and under common management.

Sec. 3. ["Managing] "Sales and marketing entity" means an entity hired by a developer to manage the sale or marketing of a time share.

Sec. 4. 1. [Before offering any time share plan for sale, the] The developer shall file a [draft] sample public offering statement with the Division for approval as prescribed in NRS 119A.300.

2. [The Division shall, upon receiving a draft public offering statement from the developer, deliver an acknowledgment of receipt to any mailing or electronic mail address the developer designates. Failure of the Division to deliver such acknowledgment does not relieve the developer from the duty of complying with this section.

3.4 If the Division determines that the [draft] sample public offering statement submitted by the developer is deficient, the Division shall finelude with the acknowledgment delivered pursuant to subsection 2] issue to the developer by mail or electronic mail a notice of deficiency. The developer may revise and resubmit the [draft] sample public offering statement within 30 days after

 receiving the Division's notice of deficiency. Within 30 days after receipt of the revised [draft,] sample public offering statement, the Division shall notify the developer by mail or electronic mail whether the Division has approved the revised [draft. If the revised draft is rejected, a new filing fee pursuant to NRS 119.4.360 will apply to any additional filing.] sample public offering statement. If the developer fails to correct the cited deficiencies within 30 days after receiving the Division's notice of deficiency, the Division may reject the developer's application. Subsequent to such a rejection, a new filing fee pursuant to NRS 119.4.360 will apply to any additional filing.

[44] 3. Any material change to an approved public offering statement must be filed with the Division for approval as an amendment before the change becomes effective. Within 45 days after receipt of the developer's amendment, the Division shall notify the developer by mail or electronic mail whether the Division has approved the amendment. If the developer fails to adequately respond to any notice of deficiency within 30 days, the Division may reject the amendment. Subsequent to such a rejection, a new filing fee pursuant to NRS 119A.360 will apply to any refiling or further review of the rejected amendment.

[5.] <u>4.</u> The Araft sample public offering statement must include the following disclosures in substantially the following form, in feonspicuous at least 12-point bold type:

This Public Offering Statement is issued to provide you with basic and relevant information on a specific time-share offering. The Developer or Owner of the offering that is the subject of this Public Offering Statement has provided certain information and documentation to the Real Estate Division of the Department of Business and Industry (the "Division") that has enabled the Division to issue this Public Offering Statement.

The statements contained in this Public Offering Statement are only summary in nature. A prospective purchaser should review all references, accompanying exhibits, contract documents and sales materials. You should not rely upon oral representations as being correct. Refer to this document and any accompanying exhibits for correct representations. [The Seller is prohibited from making any representations other than those] A prospective purchaser should only rely on the representations contained in the contract and this Public Offering Statement.

While the Division makes every effort to confirm the information provided and to ensure that the offering will be developed, managed and operated as planned, there is no guarantee this will always be the case. The Division cannot and does not make any promise or guarantee as to the viability or continuance of the offering or the financial future of the offering or any plan, club or association affiliated therewith.

The information included in this Public Offering Statement is applicable as of the date of issuance. Expenses of operation are difficult to predict accurately and even if accurately estimated initially, most expenses increase with the age of facilities and with increases in the cost of living.

The Division strongly suggests that before executing an agreement or contract, you read all of the documentation and information provided to you and seek additional feounseling assistance if necessary to assure that you understand all aspects of the offering and are aware of any

potential adverse circumstances that could result from a time-share purchase in this Offering.

The purchaser of a time share may cancel, by written notice, the contract of sale until midnight of the fifth calendar day following the date of execution of the contract. The right of cancellation may not be waived. Any attempt by the Developer to obtain a waiver results in a contract which is voidable by the purchaser. The notice of cancellation may be delivered personally to the Developer or sent by certified mail, return receipt requested, or by providing notice by express, priority or standard overnight common carrier delivery service, with proof of service, to the business address of the Developer. The Developer must, within [with] 20 days after receipt of the notice of cancellation, return all payments made by the Purchaser.

Be aware that:

The future value of a time share interest is very uncertain; do not count on appreciation. The purchase of a time share interest should be based upon its value as a vacation experience or for spending leisure time, and not considered for purposes of acquiring an appreciating investment or with an expectation that the time share interest may be resold.

Resale of your time share interest may be subject to the Developer's restrictions, such as limitations on the posting of signs, limitations on the rights of other parties to enter the project unaccompanied, membership prerequisites or approval requirements, or the Developer's first right of refusal. You should check your contract for such restrictions and also note whether your purchase contract or note, or any other obligation, would affect your right to sell your time share interest.

You should consider the competition which you may experience from the Developer in attempting to resell your time share interest and the possibility that real estate brokers may not be interested in listing your time share interest or unit.

You may be required to pay the full amount of your obligation to a bank or other third party to whom the Developer may assign your contract or note, even though the Developer may have failed to fulfill promises he or she has made.

You should be aware that if you default on the terms of the purchase agreement it could result in notification to a credit reporting agency which may adversely affect your credit standing.

Prospective purchasers of time share resorts are advised not to purchase a time share interest for the primary or sole purpose of utilizing exchange company benefits. There is no guaranty or warranty that the benefits you want will be satisfied, nor is there any guaranty the exchange affiliation with this (or any other resort) will continue.

You are urged to visit and inspect the Project before entering into an agreement to purchase. You should determine for yourself that the property meets your personal requirements and expectations.

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Misunderstandings more easily arise as to the desirability of the property when this is not done.

The Developer may have limited your resale rights. Any future purchaser (other than a transfer to an immediate family member or as the result of death or divorce) who buys your time share interest from you will have severely limited opportunities to reserve occupancy in this time share plan.

This project includes common areas and common facilities which will be operated by an incorporated owners' association. The association has the right to levy assessments against you for maintenance of the common areas. Your control of operations and expenses is limited to your vote at meetings.

Before the execution of the purchase agreement, the Developer should provide you with a copy of the articles of incorporation, restrictions and bylaws. These documents contain numerous material provisions which substantially affect and control your rights, privileges, use, obligations, and cost of maintenance and operation. You should read and understand these documents before you obligate yourself to purchase a time share interest.

- The Division may accept an alternate form of a time share disclosure statement pursuant to an agreement with another state. At a minimum, the alternate form of a time share disclosure statement must contain provisions substantially similar to this section.
- The [draft] sample public offering statement must include, without limitation, the following information [+] in a form prescribed by the Division:
- (a) A brief history of the developer's business background, experience in real estate and regulatory history.
- (b) A description of any judgment against the developer or [managing] sales and marketing entity.
- (c) The status of any pending proceeding to which the developer or [managing] sales and marketing entity is a party. If no judgments or pending proceedings exist, there must be a statement of such fact.
- (d) The name and address of the developer, fand a detailed description of the type of time-share plan being offered , fand the name of the time-share plan and the address of the [time share] project.
- (e) A [detailed] statement of property taxes assessed against the project and the projected amount of the purchaser's share of responsibility.
- (f) A description of the type of interest and [usage] use rights the purchaser will receive.
- (g) A description of all restrictions, easements, reservations <u>H</u> or zoning requirements fand restrictions on which may limit use of the time share. The description must include any restrictions to be imposed on [time share interests] time shares concerning the use of any of the accommodations or facilities, and whether there are restrictions upon children or pets. [for] For the purposes of
- (1) The description may reference a [copy] <u>list</u> of the documents containing the restrictions [which must be attached as an exhibit.] and state that the copies of the documents are available to the purchaser upon request.

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(2) If there are any restrictions upon the sale, lease, transfer or conveyance of a [time share interest,] time share, the description must include a statement, in feonspicuous at least 12-point bold type, in substantially the following form:

The sale, lease, transfer or conveyance of a *stime share interest* time share is restricted or controlled.

(Immediately following this statement, a description of the nature of the restriction, limitation or control on the sale, lease, transfer or conveyance of fa time share interest the time share must be included.)

- (3) If there are no restrictions, there must be a statement of that fact.
- (h) A description of the duration, projected phases and operation of the timeshare plan.
- (i) A Idescription of an inventory control system which ensures representation by the developer ensuring that the time-share plan maintains a one-to-one fpurchaser to accommodation; use night to use right ratio . f, meaning the ratio of the number of purchasers eligible to use the accommodations of a time share plan on a given night to the number of accommodations available for use within the plan on that night, such that the total number of purchasers eligible to use the accommodations of the time share plan during a given calendar year never exceeds the total number of accommodations available for use in the time share plan during that year.] For the purposes of the ratio calculation in this paragraph, each purchaser must be counted fat least once and no individual accommodation may be counted more than 365 times per calendar year or more than 366 times per leap year. A purchaser who is delinquent in the payment of time share plan assessments must continue to be considered eligible to use the accommodations of the time share plan for purposes of calculating the one to one purchase to accommodation ratio.
- (i) according to the use rights held by that purchaser in any calendar year. For the purposes of this paragraph, "one-to-one use night to use right ratio" has the meaning ascribed to it in NRS 119A.525.
- (i) A summary of the fassociation and a description of the structuref organization of the association, the voting fthef rights of the members, the developer's position in the association, a description of what constitutes a quorum H for voting purposes and at what point in the sales program the developer relinquishes his or her control of the association, if applicable, and any other {pertinent} material information f.

(i) pertaining to the association.

- (k) A description of the existing or proposed accommodations, including the type and number of ftime share interests time shares in the accommodations and, if the accommodations are proposed or not yet feompleted or fully functional, an estimated date of completion.
- [(k)] (1) Each type of accommodation in terms of the number of bedrooms, bathrooms and sleeping capacity, and a statement of whether the accommodation contains a full kitchen. For the purposes of this paragraph, "full kitchen" means a kitchen that includes at a minimum, a dishwasher, range, sink, oven and refrigerator.
- $\frac{f(1)}{f(1)}$ (m) A description of any existing or proposed amenities of the timeshare plan and, if the amenities are proposed or not yet feompletef completed or fully functional, the estimated date of completion, including the extent to which

1 financial assurances have been made for the completion of any incomplete but promised improvements. 2345678 f(m) The name and principal address of the fmanaging entity,

manager, if any, of the project or time-share plan, as applicable, and a description of the procedures, if any, for altering the powers and responsibilities of the [managing entity] manager and for removing or replacing the [managing entity.

(n) manager.

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(o) A summary of the current annual budget f, along with of the project or the time-share plan, as applicable, including the projected assessments fand a description of the method for calculating and apportioning the assessments among the purchasers.

(o) for each unit type offered in the time-share plan.

(p) A description of any liens, defects or encumbrances on or affecting the title to the ftime share interest.

(p) time share which materially affects the purchaser's use of the units or facilities within the time-share plan.

(a) Any finitial or special fee due from the purchaser at closing, other than customary closing costs, together with a description of the purpose fand the method of fealeulating the fee.

f (q) A description of any financing offered by or available through the developer.

(r) Any current or expected fees or charges to be paid by **[time share]** purchasers for the use of any amenities related to the time-share plan.

(s) A [description and amount of] <u>statement indicating that hazard insurance</u> coverage is provided for fprotection of the purchaser, including, without limitation, for each component site. the project.

(t) A statement disclosing any right of first refusal or other restraint on the transfer of all or any portion of a [time share interest.] time share.

(u) A statement disclosing that a deposit made in connection with the purchase of a *[time share interest must]* time share will be held by an escrow agent until the expiration of any right to cancel the contract and that fal the deposit plus any interest earned must be returned to the purchaser if he or she elects to exercise his or her right of cancellation. A surety bond may be posted in lieu of a deposit if the designated obligee is acceptable to the Division.

(v) [An explanation of the manner in which the apportionment of common expenses and ownership of the common elements has been determined.

(w) A description of all material circumstances, features and characteristics of real property or personal property underlying or comprising the time share plan.

 $\frac{(x)}{A}$ A statement as to whether the facilities will be used exclusively by purchasers of the time-share plan and, if *[not-available,]* the facilities are not to be used exclusively by purchasers, a statement as to whether the purchasers of the time-share plan are required to pay any portion of the maintenance fand expenses of such facilities.

[(y)] (w) A [statement] description of the purchaser's right of cancellation of the purchase contract.

[(z) A legal description of the property, together with]

(x) A statement of the total number of fintervals in the public offering statement for the permit to sell.

(aa) A statement that any assessments collected from the purchasers will be kept in a segregated account separate from any assessments collected from the purchasers of other time share plans managed by the same managing entity, in the exchange program.

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along with a statement identifying the location of the account and a disclosure of 1 2 3 4 5 6 7 8 9 the rights of owners to inspect the records pertaining to the accounts. (bb) time shares in the time-share plan at the time a permit has been issued. (v) If the time-share plan provides purchasers with the opportunity to participate in an exchange program, a description of the name and address of the exchange company and the method by which a purchaser can faceess participate

 $\frac{f(ee)f(z)}{A}$ A description of the reservation system, which must include:

- (1) The name of the entity responsible for operating the reservation system, its relationship to the developer and the duration of any agreement for operation of the reservation system;
- (2) A summary of the rules and regulations governing access to and use of the reservation system, including, without limitation, the existence of and an explanation regarding any priority reservation features that affect a purchaser's ability to make reservations for the use of a given accommodation on a firstcome, first-served basis;
- (3) A description of [a] the points system, if applicable, including, without limitation, whether the additional points may be acquired by purchase or otherwise, in the future and the manner in which future purchases of points may be made, and the transferability of points to other persons, other years or other time-share plans;
- (4) [A statement that no change exceeding 10 percent per annum in the manner in which point values may be used may be made without the assent of 25 percent of the voting power of the association other than the developer;

(5) A statement that no owner shall be prevented from using a time share as a result of changes in the manner in which point values may be used;

[(6)] (5) A statement that in the event point values are changed or adjusted, no owner shall be prevented from using his or her home resort, if any, in the same manner as was provided for under the original purchase contract; [and

 $\frac{(7)}{(6)}$ A description of any limitations or restrictions upon the use of point values [.

(dd)] ; and

 $\overline{(7)}$ A statement as to whether any unit within the time-share plan is within a mixed-use project containing full ownership condominiums.

(aa) For a fmulti site time-share plan f, additionally include: with more than one component site, the public offering statement must contain a description of each component site, which may be disclosed in written, graphic, tabular or any other form approved by the Division. The description of each component site must include the following information:

(1) [A description of each component site, including the] The name and address of each component site.

(2) A description of amenities available for use by the purchaser at each component site.

(3) A Idescription of anyl general statement as to whether the developer has a right to make additions, substitutions or deletions of any accommodations, amenities or component sites, and a [description] statement of the basis upon which accommodations, amenities or component sites may be added to, substituted finf for or deleted from the fmulti-sitef time-share plan.

(4) A description of the purchaser's liability for any user fees or special assessments associated with the fmulti-site! time-share plan.

(5) The location of each component site of the [multi-site] time-share plan, the historical occupancy of the units in each component site for the

previous 12-month period, if the component site was part of the [multi-site] timeshare plan during the previous 12-month time period, or any other description acceptable to the Division that reasonably informs a purchaser regarding the relative use demand per component site, as well as a statement of any periodic adjustment or amendment to the reservation system that may be needed in order to respond to actual [purchaser use] use patterns and changes in [purchaser use] use demand for the accommodations existing at that time within the [multi-site] time-share plan.

(6) The number of accommodations and [time share interests,] time shares, expressed in periods of 7-day use availability or other time increments applicable to the time-share plan, committed to the [multi-site] time-share plan, and available for use by purchasers, and a statement describing how adequate

periods of time for maintenance and repair will be provided.

(bb) Any other information that the developer, with the approval of the

Administrator, decides to include in the public offering statement.

6. Copies of the following documents and plans, or proposed documents if the time-share plan has not been declared or created at the time the Idraft public offering statement application for a permit is submitted, to the extent they are applicable, must be fineluded as exhibits to provided to the purchaser with the public offering statement [provided to the purchaser:

(1) The declarations for a condominium.
(2) The cooperative documents.

- (3) The declaration of covenants and restrictions.
 (4) The articles of incorporation creating the association.
- (5) The bylaws of the association.

(6)] :

(a) Copies of the time-share instruments.

- (b) The estimated or, if applicable, actual operating budget of the time-share plan.
- The sample public offering statement must include a list of the following documents, if applicable to the time-share plan, and must state that the documents listed are available to the purchaser upon request:
- (a) Any ground lease or other underlying lease of the real property associated with the time-share plan. Hin the case of a personal property time-share plan, any lease of the personal property associated with the personal property time share plan.
- (7)} (b) The management agreement fand all maintenance and other contracts regarding the management and operation of the time share property which have terms that exceed I year.
- (8) The estimated operating budget for the time share plan and the required schedule of purchasers' expenses.

(9) of the project or time-share plan, as applicable.

(c) The floor plan of each type of accommodation and [the] any existing plot plan showing the location of all accommodations and facilities declared as part of the time-share plan and filed with the Division.

f(10)f(d) The lease for any facilities f.

- (11) A declaration of servitude of properties serving the accommodations and facilities, but not owned by purchasers or leased to the purchasers or the
- (12) Any documents which are the result of the inclusion of the time share plan in the conversion of the building to a condominium or cooperative ownership.
 - (13) The form of agreement for the sale or lease of time share interests.

(14) The that are part of the time-share plan.

(e) Any executed agreement for the escrow of payments made to the developer before closing. Fand the form of any agreement for the escrow of advalorem tax escrow payments, if any, to be made into an advalorem tax escrow account.

(15) The documents containing any restrictions on the use of the property.

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- <u>(f) Any</u> letter from the escrow agent for filing attorney confirming that the escrow agent and its officers, directors or other partners are independent. fpursuant to this chapter; and
 - (17) Any other documents or instruments ereating the time share plan.
 (ff) Any other information that the developer, with the approval of the
- (ff) Any other information that the developer, with the approval of the Administrator, desires to include in the public offering statement.]
- 8. The Administrator may, upon finding that the subject matter is otherwise adequately covered or the information is unnecessary or inapplicable, waive any requirement set forth in this section.
- Sec. 5. [A] Before a purchase contract is signed by the parties, the developer shall provide to each purchaser:
 - 1. A copy of the public offering statement as approved by the Division;
 - 2. [Copies of the exhibits required to be submitted to the Division;
- 3.1 A receipt , to be signed by the purchaser, for the time-share plan documents;
- [4.] 3. A list describing any exhibit [to the public offering statement] submitted to the Division along with the developer's application for a permit and which [is] was not delivered to the purchaser; [and]
- 4. A statement indicating that any exhibit described in subsection 3 will be made available to the purchaser upon request; and
- 5. Any pending amendments that have been submitted to the Division but have not yet been approved, along with a statement to the purchaser that the amendment has been submitted to the Division for approval.
- Sec. 6. The developer shall provide the *managing entity! manager with a copy of the approved public offering statement and any approved amendments thereto, to be maintained by the *managing entity! manager* as part of the records of the time-share plan.
- Sec. 6.5. 1. For time-share plans located outside of this State, a public offering statement or public report that has been authorized for use by the situs state regulatory agency and which contains disclosures, as determined by the Administrator upon review, to be substantially equivalent to or greater than the information required to be disclosed pursuant to this section and NRS 119A.300, may be used by the developer to meet the requirements of this section and NRS 119A.300 or any regulations adopted pursuant thereto. A developer may, upon approval by the Administrator, submit a public offering statement or public report that combines, in a manner prescribed by the Administrator, the information required to be disclosed by the applicable provisions of this section and NRS 119A.300 and the information required to be disclosed in a public offering statement or public report issued by a regulatory agency in one or more other states. A developer filing an abbreviated registration application must, in addition to paying the fee provided for in this chapter, provide the following:
- (a) The developer's legal name, any assumed names used by the developer and the developer's principal office location, mailing address, primary contact person and telephone number;

- (b) The name, location, mailing address, primary contact person and telephone number of the time-share plan;
- (c) The name and principal address of the developer's authorized project broker who must be a real estate broker licensed to maintain offices within this State;
- (d) The name and principal address of all sales and marketing entities and the manager of the time-share plan;
- (e) Evidence of registration or compliance with the laws and regulations of the jurisdiction in which the time-share plan is located, approved or accepted;
- (f) A brief description as to whether the time-share plan contains one or more component sites, and of the types of time shares offered in the time-share plan;
- (g) Disclosure of each jurisdiction in which the developer has applied for registration of the time-share plan, and whether the time-share plan or its developer was denied registration or was the subject of any disciplinary proceedings;
- (h) Copies of any disclosure documents required to be given to purchasers or to be filed with the state or jurisdiction in which the time-share plan is located, approved or accepted;
 - (i) The disclosures required by subsection 4 of section 4 of this act;
- (j) A copy of the current annual or projected budget for the association, if not otherwise included in the disclosure documents; and
- (k) Any other information regarding the developer, time-share plan, project broker, manager, or sales and marketing entity, as established by the Division by regulation.
- 2. A developer of a time-share plan with units located solely in this State may not submit an abbreviated filing.
 - Sec. 7. NRS 119A.010 is hereby amended to read as follows:
- 119A.010 As used in this chapter, unless the context otherwise requires, the words and terms defined in NRS 119A.020 to 119A.160, inclusive, *and sections 2 and 3 of this act*, have the meanings ascribed to them in those sections.
 - Sec. 8. NRS 119A.040 is hereby amended to read as follows:
- 119A.040 "Developer" means any person who foffers to dispose of or disposes of his or her interest in a time share.] *[has the meaning ascribed to it in NRS 119.040.]*:
- 1. Creates a time-share plan or is in the business of selling time shares, other than those employees or agents of the developer who sell time shares on the developer's behalf;
 - 2. Employs agents to sell time shares on the developer's behalf; or
- 3. Succeeds to the interest of a developer by sale, lease, assignment, mortgage or other transfer.
- → The term includes only those persons who offer time shares for disposition in the ordinary course of business.
 - **Sec. 9.** NRS 119A.090 is hereby amended to read as follows:
- 119A.090 "Project broker" means any person *licensed pursuant to chapter* 645 of NRS who coordinates the sale of time shares for [a] one or more time-share [plan] plans and to whom sales agents and representatives are responsible [.] on behalf of one or more developers.
 - **Sec. 10.** NRS 119A.100 is hereby amended to read as follows:
- 119A.100 "Public offering statement" means a [report,] disclosure document finitially] prepared and signed by the developer and [issued] approved for use by the Administrator [pursuant to the provisions of this chapter,] [which authorizes a developer to offer to sell or sell time shares in the time share plan which is the

subject of the report.] [and] which contains information required by this chapter and the regulations adopted pursuant thereto.

Sec. 11. NRS 119A.130 is hereby amended to read as follows:

119A.130 "Sales agent" means a person who, on behalf of a developer [.] and under the direct supervision of a person licensed pursuant to the provisions of chapter 645 of NRS, sells or offers to sell a time share to a purchaser or who, if he or she is not registered as a representative, may act to induce other persons to attend a sales presentation on the behalf of a developer.

Sec. 12. NRS 119A.152 is hereby amended to read as follows:

119A.152 "Time-share plan" means [the rights to time shares and the obligations and interests appurtenant thereto created by a time-share instrument.] any arrangement, plan, scheme or similar device, other than an exchange program, whether by membership agreement, sale, lease, deed, license right to use agreement or by any other means, whereby a purchaser, for consideration, receives ownership rights in or a right to use accommodations for a period of time less than 365 days during any given year, on a recurring basis for more than 1 year, but not necessarily consecutive years.

Sec. 13. NRS 119A.156 is hereby amended to read as follows:

119A.156 "Time-share resale broker" means a person who is *licensed pursuant to chapter 645 of NRS and is* registered as a time-share resale broker pursuant to the provisions of this chapter H and who, for compensation, lists, advertises, transfers, assists in transferring, promotes for resale or solicits prospective purchasers of previously sold time shares, on behalf of an owner other than a developer.

Sec. 14. NRS 119A.170 is hereby amended to read as follows:

119A.170 1. The provisions of this chapter, except subsection 4, and unless a method of disposition is adopted to evade the provisions of this chapter or chapter 645 of NRS, do not apply to:

chapter 645 of NRS, do not apply to:
(a) The sale of 12 or fewer time shares in a time-share [project] plan or the sale of 12 or fewer time shares in the same subdivision;

(b) The sale or transfer of a time share by an owner who is not the developer, unless the time share is sold in the ordinary course of business of that owner;

- (c) Any transfer of a *fless than 12f* time share: *fshares in any given ealendar* rear, whether:
 - (1) By deed in lieu of foreclosure;
 - (2) At a foreclosure sale; or
- (3) By the resale of a time share that has been acquired by an association that as a result of nonpayment of association assessments:

(I) By termination of a contractual right of occupancy;

(II) By deed or other transfer in lieu of foreclosure or termination; or

(III) At a foreclosure sale.

- (d) A gratuitous transfer of a time share;
- (e) A transfer by devise or descent or a transfer to an inter vivos trust; or
- (f) The sale or transfer of the right to use and occupy a unit on a periodic basis which recurs over a period of less than 5 years.
- → unless the method of disposition is adopted to evade the provisions of this chapter or chapter 645 of NRS.
- 2. Any campground or developer who is subject to the requirements of chapter 119B of NRS and complies with those provisions is not required to comply with the provisions of this chapter.

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The Division may waive any provision of this chapter if it finds that the enforcement of that provision is not necessary in the public interest or for the protection of purchasers.

4. The provisions of chapter 645 of NRS apply to the sale of time shares, except any sale of a time share to which this chapter applies, and for that purpose the terms "real property" and "real estate" as used in chapter 645 of NRS shall be deemed to include a time share, whether it is an interest in real property or merely a contractual right to occupancy.

Sec. 15. NRS 119A.237 is hereby amended to read as follows:

119A.237 1. A provisional licensee shall not:

(a) Conduct sales-related activities unless the provisional licensee is:

(1) Under the supervision of:

- (I) His or her project broker; for
- (II) A person licensed pursuant to chapter 645 of NRS for a project;

(III) A cooperating real estate broker designated by the project broker in accordance with the provisions of this chapter and any regulations adopted pursuant thereto.

(2) At the principal place of business or a branch office of the project broker or person licensed pursuant to chapter 645 of NRS or at the physical location of a time-share development.

- (b) Collect personal information from a prospective purchaser or purchaser of a time share.
- A project broker or person licensed pursuant to chapter 645 of NRS shall not grant to a provisional licensee:
 - (a) Access to a time-share lockbox; or
- (b) The ability to enter a private residence or a time-share unit that an unlicensed person otherwise would not have.
- A project broker, a person licensed pursuant to chapter 645 of NRS or a cooperating real estate broker designated by the project broker in accordance with the provisions of this chapter and any regulations adopted pursuant thereto shall:
- (a) Supervise the provisional licensee [employed by the project broker;] he or she employs; and
- (b) Review and approve in writing any contract prepared by the provisional licensee that relates to the sale of a time share.
- 4. A provisional licensee may receive a commission for the sale of a time share in which the provisional licensee is involved.
 - As used in this section:
- (a) "Personal information" has the meaning ascribed to it in NRS 603A.040.(b) "Provisional licensee" means an applicant who receives a provisional sales agent's license from the Division pursuant to NRS 119A.233.

NRS 119A.300 is hereby amended to read as follows:

- 119A.300 Except as otherwise provided in NRS 119A.310, the Administrator shall issue a public offering statement and a permit to sell time shares to each applicant who:
- 1. Submits an application, in the manner provided by the Division, which includes:
 - (a) The name and address of the project broker;
 - (b) A copy of each time-share instrument that relates to the time-share plan;
- (c) A preliminary title report *issued within 30 days of submittal* for the project and copies of the documents listed as exceptions in the report;
- (d) Copies of any other documents which relate to the time-share plan or the project, including any contract, agreement or other document to be used to establish

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plan or the project, or both;

and maintain an association and to provide for the management of the time-share (e) Copies of instructions for escrow, deeds, sales contracts and any other

documents that will be used in the sale of the time shares;

(f) A copy of any proposed trust agreement which establishes a trust for the time-share plan or the project, or both;

(g) Documents which show the current assessments for property taxes on the project;

(h) Documents which show compliance with local zoning laws;

- (i) If the units which are the subject of the time-share plan are in a condominium project, or other form of common-interest ownership of property, documents which show that use of the units is in compliance with the documents which created the common-interest ownership;
- (i) Copies of all documents which will be given to a purchaser who is interested in participating in a program for the exchange of occupancy rights among owners and copies of the documents which show acceptance of the time-share plan in such a program;

(k) A copy of the budget or a projection of the operating expenses of the association, if applicable;

(1) A copy of the current point-value use directory, along with rules and procedures for changes by the developer or the association in the manner in which point values may be used;

(m) A financial statement of the developer; [and

(m) The [draft] sample public offering statement described in section 4 of this act; and

(o) Such other information as the Division, by regulation, requires [-] [and]

Pays the fee provided for in this chapter.

Cures any deficiency in the application including, without limitation, any deficiencies in the [draft] sample public offering statement submitted pursuant to section 4 of this act.

4. For time share plans located outside of this State, a public offering statement or public report that has been authorized for use by the situs state regulatory agency and which contains disclosures, as determined by the Administrator upon review, to be substantially equivalent to or greater than the information required to be disclosed pursuant to this section, that may be used by the developer to meet the requirements of this section. A developer may, upon approval by the Administrator, submit a public offering statement or public report that combines, in a manner prescribed by the Administrator, the information required to be disclosed by the applicable provisions of this section and the information required to disclosed in a public offering statement or public report issued by a regulatory agency in one or more other states. A developer filing an abbreviated registration application must, in addition to paying the fee provided for in this chapter, provide the following:

(a) The developer's legal name, any assumed names used by the developer, and the developer's principal office location, mailing address, primary contact person and telephone number;

(b) The name, location, mailing address, primary contact person and telephone number of the time share plan;

(e) The name and principal address of the developer's authorized project broker who shall be a real estate broker licensed to maintain offices within this

(d) The name and principal address of all managing entities who manage the time share plan;

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(c) Evidence of registration or compliance with the laws and regulations of the jurisdiction in which the time share plan is located, approved or accepted;

(f) A brief description as to whether the time share plan is a single site time share plan or a multi-site time share plan, and a brief description of the types of time shares offered in the time share plan;

time shares offered in the time share plan;
— (g) Disclosure of each jurisdiction in which the developer has applied for registration of the time share plan, and whether the time share plan or its developer were denied registration or were the subject of any disciplinary proceedings;

(h) Copies of any disclosure documents required to be given to purchasers or required to be filed with the state or jurisdiction in which the time share plan is located, approved or accepted;

(i) The disclosures required by section 4 of this act;

 (j) Any other information regarding the developer, time share plan, project broker or managing entities, as established by the Division by regulation.

- 5. A developer of a time share plan with units located solely in this State may not submit an abbreviated filing.]

Sec. 17. NRS 119A.305 is hereby amended to read as follows:

119A.305 The terms and conditions of the documents and agreements submitted pursuant to NRS 119A.300, and <u>fsection</u> <u>sections</u> <u>4 and 6.5 of this act</u>, which relate to the creation and management of the time-share plan and to the sale of time shares and to which the applicant or an affiliate of the applicant is a party must be described in the public offering statement and constitute <u>fadditional</u> the terms and conditions of the applicant's permit to sell time shares.

Sec. 18. NRS 119A.320 is hereby amended to read as follows:

119A.320 1. The [Division] Administrator shall, [issue an order,] within [30] 60 days after the receipt of an application for a permit to sell time shares. [1] Inotifying in a time-share plan containing only one component site, or within 120 days after the receipt of an initial application for a permit to sell time shares in a time-share plan containing more than one component site, notify the applicant of [its] his or her decision to:

(a) Issue a public offering statement and permit to sell time shares;

(b) Issue a preliminary permit to sell time shares, including a list of all deficiencies, if any, which must be corrected before a permit is issued; or

[(b)] (c) Deny the application and list the reasons for denial in sufficient detail to allow the developer to cure the deficiencies.

2. The [Division] Administrator shall, within 45 days after:

- (a) The receipt of evidence that the deficiencies in the application for a permit to sell time shares are cured, issue a *public offering statement and* permit to sell time shares or deny the application and list the *specific* reasons for denial pursuant to the provisions of this chapter and any regulations adopted pursuant thereto; or
- (b) The issuance of a preliminary permit, receipt of all information necessary to cure the identified deficiencies and satisfaction of all the requirements for the issuance of a permit to sell time shares, issue a public offering statement and permit to sell time shares.

Sec. 19. NRS 119A.355 is hereby amended to read as follows:

119A.355 1. A permit must be renewed annually by the developer by filing an application with and paying the fee for renewal to the Administrator. The application must be filed and the fee paid not later than 30 days before the date on which the permit expires. The application must include the budget of the association and any change that has occurred in the information previously

provided to the Administrator or in a *public offering* statement [of disclosure] provided to a prospective purchaser pursuant to the provisions of NRS 119A.400.

- 2. The renewal of a *[public offering statement]* permit with no material changes to the public offering statement is effective on the 30th day after the filing of the application unless the Administrator:
- (a) [Denies] Issues a written denial of the renewal pursuant to NRS 119A.654, describing the reasons for denial pursuant to the provisions of this chapter in sufficient detail to allow the developer to cure such deficiencies; [or for any other reason:] or
 - (b) Approves the renewal on an earlier date.
- 3. The Division shall, within [45] 30 days after the receipt of evidence that the deficiencies in the renewal of a permit to sell time shares are cured, renew the permit to sell time shares or deny the renewal and list the specific reasons for denial pursuant to the provisions of this chapter and any regulations adopted pursuant thereto.
 - **Sec. 20.** NRS 119A.357 is hereby amended to read as follows:
- 119A.357 1. A sales agent, representative, manager, developer, [or] project broker or person licensed pursuant to chapter 645 of NRS and subject to the provisions of this chapter shall notify the Division in writing if he or she is convicted of, or enters a plea of guilty, guilty but mentally ill or nolo contendere to, a felony or any crime involving moral turpitude.
- 2. A sales agent, representative, manager, developer, [or] project broker or person licensed pursuant to chapter 645 of NRS and subject to the provisions of this chapter shall submit the notification required by subsection 1:
- (a) Not more than 10 days after the conviction or entry of the plea of guilty, guilty but mentally ill or nolo contendere; and
- (b) When submitting an application to renew a license, registration or permit issued pursuant to this chapter.
 - **Sec. 21.** NRS 119A.390 is hereby amended to read as follows:
 - 119A.390 A reservation to purchase a time share must:
 - 1. Be on a form approved by the Division;
- 2. Include a provision which grants the prospective purchaser the right to cancel the reservation at any time before the execution of the contract of sale with the full refund of any deposit;
- 3. Provide for the placement of any deposit in escrow until *the public offering statement is approved and* a permit is issued by the Administrator pursuant to NRS [119A.320; 119A.320;
- 4. Guarantee the purchase price for the time share for a certain period after the *public offering statement is approved and* issuance of the permit to sell time shares; and
- 5. Require that any interest earned on the deposit for the reservation be paid to the prospective purchaser.
 - Sec. 22. NRS 119A.410 is hereby amended to read as follows:
- 119A.410 1. The purchaser of a time share may cancel, by written notice, the contract of sale until midnight of the fifth calendar day following the date of execution of the contract. The contract of sale must include a statement of this right.
- 2. The right of cancellation may not be waived. Any attempt by the developer to obtain a waiver results in a contract which is voidable by the purchaser.
- 3. The notice of cancellation may be delivered personally to the developer, for sent by certified mail, return receipt requested, or sent by standard overnight common carrier for delivery service, with proof of service, to the business address of the developer.

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The developer shall, within $\frac{115}{1}$ 20 days after receipt of the notice of cancellation, return all payments made by the purchaser.

Sec. 23. NRS 119A.534 is hereby amended to read as follows:

- 119A.534 1. A manager of a project located in this State who enters into or renews an agreement that must comply with the provisions of subsection 3 of NRS 119A.530 shall submit to the association and to the Division a disclosure statement that contains a description of any arrangement made by the manager or an affiliate of the manager relating to:
- (a) The resale of [12 or fewer] time shares [in a calendar year] on behalf of the association or its members;
- (b) Actions taken for the collection of assessments and the foreclosure of liens on behalf of the association or its members;
- (c) The exchange or rental of time shares owned by the association or its members; and
- (d) The use of the names of the members of the association for purposes unrelated to the duties of the association as set forth in the time-share instrument and this chapter.
 - The disclosure statement must be:
- (a) Submitted annually at a time designated by the Administrator and at least 120 days before any date on which the agreement is automatically renewed.
- (b) Signed by the manager or an authorized representative of the manager under penalty of perjury.
- The Administrator shall adopt regulations prescribing the form and contents of the disclosure statements required by this section.
 - **Sec. 24.** NRS 119A.542 is hereby amended to read as follows:
 - The *developer or* board of an association shall:
- (a) Cause to be conducted at least once every 5 years, a study of the reserves required to repair, replace and restore the major components of the project;
- (b) Review the results of that study at least annually to determine if those reserves are sufficient; and
 - (c) Make any adjustments it deems necessary to maintain the required reserves.
- The study required by subsection 1 must be conducted by a person qualified by training and experience to conduct such a study, including a member of the board or the manager of the time-share plan or the project, or both, who is so qualified. The study must include, without limitation:
 - (a) A summary of an inspection of the major components of the project;
- (b) An identification of the major components of the project which have a remaining useful life of less than 30 years;
- (c) An estimate of the remaining useful life of each major component identified pursuant to paragraph (b);
- (d) An estimate of the cost of repair, replacement or restoration of each major component identified pursuant to paragraph (b) during and at the end of its useful life; and
- (e) An estimate of the total annual assessment that may be required to cover the cost of repairing, replacing or restoring the major components identified pursuant to paragraph (b), after subtracting the reserves of the association as of the date of the study.
- The Administrator shall adopt by regulation the qualifications required for conducting a study required by subsection 1.
 - NRS 119A.670 is hereby amended to read as follows:
- 119A.670 The Real Estate Commission may take action pursuant to NRS 645.630 against any project broker or person who is licensed pursuant to chapter 645 of NRS and subject to the provisions of this chapter who fails to adequately

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supervise the conduct of any sales agent or representative with whom the project broker *or person* is associated.

Sec. 26. NRS 119A.680 is hereby amended to read as follows:

- 119A.680 1. It is unlawful for any person to engage in the business of, act in the capacity of, advertise or assume to act as a:
- (a) Project broker, person who is licensed pursuant to chapter 645 of NRS or [sales agent] time-share resale broker within the State of Nevada without first obtaining a license from the Division pursuant to chapter 645 of NRS. [or NRS 119A.210.]
- (b) Sales agent for a project broker within the State of Nevada without first obtaining a license from the Division pursuant to NRS 119A.210; or
- (c) Representative, manager or time-share resale broker within the State of Nevada without first registering with the Division.
 - 2. Any person who violates subsection 1 is guilty of a gross misdemeanor.