Amendment No. 495

Assembly Amendment to Assembly Bill No. 398	(BDR 54-1068)						
Proposed by: Assembly Committee on Commerce and Labor							
Amends: Summary: No Title: Yes Preamble: No Joint Sponsorship: N	No Digest: Yes						
Adoption of this amendment will REMOVE the 2/3s majority vote requirement from A.B. 398.							
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ASSEMBLY	ACTI	ION	Initial and Date	SENATE ACTION	ON Initial and Date
Adopted		Lost	1	Adopted	Lost
Concurred In		Not	1	Concurred In	Not
Receded		Not	1	Receded	Not
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EXPLANATION: Matter in (1) *blue bold italics* is new language in the original bill; (2) variations of <u>green bold underlining</u> is language proposed to be added in this amendment; (3) <u>red strikethrough</u> is deleted language in the original bill; (4) <u>purple double strikethrough</u> is language proposed to be deleted in this amendment; (5) <u>orange double underlining</u> is deleted language in the original bill proposed to be retained in this amendment.

BRU/WLK



Date: 4/18/2019

A.B. No. 398—Revises provisions relating to commercial mortgage lending. (BDR 54-1068)

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ASSEMBLY BILL No. 398-ASSEMBLYWOMAN JAUREGUI

MARCH 21, 2019

Referred to Committee on Commerce and Labor

SUMMARY—Revises provisions relating to commercial mortgage lending. (BDR 54-1068)

FISCAL NOTE: Effect on Local Government: No.

Effect on the State: Yes.

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EXPLANATION - Matter in bolded italics is new; matter between brackets fomitted material; is material to be omitted.

AN ACT relating to commercial mortgage lending; exempting [commercial mortgage brokers from the requirement to obtain a certain type of license; requiring a commercial mortgage broker to obtain a certificate of exemption from the Commissioner of Mortgage Lending under certain circumstances;] wholesale lenders who only fund or purchase commercial mortgage loans from obtaining a license; and providing other matters properly relating thereto.

Legislative Counsel's Digest:

Existing law requires persons and entities engaged in mortgage lending to be licensed by the Commissioner of Mortgage Lending. (Chapter 645B of NRS) Existing law provides exemptions from licensing for certain persons and entities. (645B.015) Section 1 of this bill defines a person who only brokers commercial mortgage loans as a "commercial mortgage broker." Section 3 of this bill exempts a commercial mortgage broker] exempts a person who is a wholesale lender who only purchases or funds commercial mortgage loans from the provisions of chapter 645B of NRS. [Section 4 of this bill requires a person who claims an exemption as a commercial mortgage broker to obtain a certificate of exemption from the Commissioner.]

THE PEOPLE OF THE STATE OF NEVADA, REPRESENTED IN SENATE AND ASSEMBLY, DO ENACT AS FOLLOWS:

Section 1. Chapter 645B of NRS is hereby amended by adding thereto a new section to read as follows:

[1. "Commercial mortgage broker" means a person who, directly or indirectly:

(a) Holds himself or herself out for hire to serve as an agent for any person in an attempt to obtain a commercial mortgage loan which will be secured by a lien on commercial property:

— (b) Holds himself or herself out for hire to serve as an agent for any person who has money to lend, if the loan is or will be secured by a lien on commercial property;

- (c) Holds himself or herself out as being able to make commercial mortgage 2 loans secured by liens on commercial property: 3 (d) Holds himself or herself out as being able to buy or sell notes secured by 4 liens on commercial property; or
 — (e) Offers for sale in this State any security which is exempt from registration 5 6 under state or federal law and purports to make investments in promissory notes 7 secured by liens on commercial property. 2. The term does not include a wholesale lender, as defined in NRS 8 9 645B.01356, or a person who is licensed as a mortgage company, as defined in 10 NRS 645B.0127.1 11 The provisions of this chapter do not apply to a wholesale lender who only 12 funds or purchases commercial mortgage loans. 13 Sec. 2. [NRS 645B.010 is hereby amended to read as follows: 645B.010 As used in this chapter, unless the context otherwise requires, the 14 15 words and terms defined in NRS 645B.0102 to 645B.01356, inclusive, and section 16 1 of this act have the meanings ascribed to them in those sections.] (Deleted by 17 amendment.) Sec. 3. NRS 645B.015 is hereby amended to read as follows: 18 19 645B.015 Except as otherwise provided in NRS 645B.016, the Secure and 20 Fair Enforcement for Mortgage Licensing Act of 2008, 12 U.S.C. §§ 5101 et seq., 21 and any regulations adopted pursuant thereto and other applicable law, the 22 provisions of this chapter do not apply to: 23 Any person doing business under the laws of this State, any other state or the United States relating to banks, savings banks, trust companies, savings and 24 loan associations, industrial loan companies, credit unions, thrift companies or 2.5 26 insurance companies, including, without limitation, a subsidiary or a holding 27 company of such a bank, company, association or union. A real estate investment trust, as defined in 26 U.S.C. § 856, unless the 28 29 business conducted in this State is not subject to supervision by the reculatory authority of the other jurisdiction, in which case licensing pursuant to this chapter is 30 31 required. 32 3. An employee benefit plan, as defined in 29 U.S.C. § 1002(3), if the loan is made directly from money in the plan by the plan's trustee. 33 4. An attorney at law rendering services in the performance of his or her 34 35 duties as an attorney at law. 5. A real estate broker rendering services in the performance of his or her 36 37 duties as a real estate broker. 38 6. Any person doing any act under an order of any court. 7. Any one natural person, or married couple, who provides money for investment in commercial loans secured by a lien on real property, on his or her 39 40 41 own account, unless such a person makes a loan secured by a lien on real property using his or her own money and assigns all or a part of his or her interest in the loan 42 to another person, other than his or her spouse or child, within 3 years after the date 43 on which the loan is made or the deed of trust is recorded, whichever occurs later. 44 45 A natural person who only offers or negotiates terms of a residential 46 mortgage loan: (a) With or on behalf of an immediate family member of the person; 47
 - (2) The residential mortgage loan is financed by the seller; and

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in NRS 118B.015:

(b) Secured by a dwelling that served as the person's residence; or

(1) The residential mortgage loan is for a manufactured home, as defined

(3) The seller has not engaged in more than five such loans in this State 2 during the immediately preceding 12 consecutive months. 3 9. Agencies of the United States and of this State and its political subdivisions, including the Public Employees' Retirement System. 4 5 10. A seller of real property who offers credit secured by a mortgage of the 6 property sold. 7 11. A nonprofit agency or organization: 8 (a) Which provides self-help housing for a borrower who has provided part of 9 the labor to construct the dwelling securing the borrower's loan; 10 (b) Which does not charge or collect origination fees in connection with the 11 origination of residential mortgage loans; 12 (c) Which only makes residential mortgage loans at an interest rate of 0 percent 13 per annum: 14 (d) Whose volunteers, if any, do not receive compensation for their services in 15 the construction of a dwelling; 16 (e) Which does not profit from the sale of a dwelling to a borrower; and 17 (f) Which maintains tax-exempt status under section 501(e)(3) of the Internal Revenue Code of 1986, 26 U.S.C. \$ 501(e)(3). 18 19 12. A housing counseling agency approved by the United States Department 20 of Housing and Urban Development. 21 13. A person doing business as a commercial mortgage broker who only 22 offers or negotiates terms of commercial mortgage loans and does not offer or 23 negotiate terms of residential mortgage loans.] (Deleted by amendment.) Sec. 4. INRS 645B.016 is hereby amended to read as follows: 24 645B.016 Except as otherwise provided in subsection 2 and NRS 645B.690: 2.5 26 1. A person who claims an exemption from the provisions of this chapter pursuant to subsection 1 of NRS 645B.015 must: 27 28 (a) File a written application for a certificate of exemption with the Office of 29 the Commissioner: (b) Pay the fee required pursuant to NRS 645B.017; 30 31 (c) Include with the written application satisfactory proof that the person meets 32 the requirements of subsection 1 of NRS 645B.015; and (d) Provide evidence to the Commissioner that the person is duly licensed to 33 34 conduct his or her business, including, if applicable, the right to transact mortgage 35 loans, and such license is in good standing pursuant to the laws of this State, any other state or the United States. 36 37 2. The provisions of subsection 1 do not apply to the extent preempted by 38 3. The Commissioner may require a person who claims an exemption from 39 40 provisions of this chapter pursuant to subsections 2 to [12,] 13, inclusive, of 41 NR\$ 645B.015 to: 42 (a) File a written application for a certificate of exemption with the Office of 43 the Commissioner: (b) Pay the fee required pursuant to NRS 645B.017; and 44 45 (c) Include with the written application satisfactory proof that the person meets 46 the requirements of at least one of those exemptions. A certificate of exemption expires automatically if, at any time, the person 47 48 who claims the exemption no longer meets the requirements of at least one

exemption set forth in the provisions of NRS 645B.015.

5. If a certificate of exemption expires automatically pursuant to this section,

the person shall not provide any of the services of a commercial mortgage broker,

mortgage company or mortgage loan originator or otherwise engage in, carry on or

hold himself or herself out as engaging in or carrying on the business of a

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- commercial mortgage broker, mortgage company or mortgage loan originator unless the person applies for and is issued:

 (a) A license as a mortgage company or mortgage loan originator as
- (a) A license as a mortgage company or mortgage loan originator, as applicable, pursuant to this chapter; or
- (b) Another certificate of exemption.
- 6. The Commissioner may impose upon a person who is required to apply for a certificate of exemption or who holds a certificate of exemption an administrative fine of not more than \$10,000 for each violation that the person commits, if the person:
- (a) Has knowingly made or caused to be made to the Commissioner any false representation of material fact;
- (b) Has suppressed or withheld from the Commissioner any information which the person possesses and which, if submitted by the person, would have rendered the person ineligible to hold a certificate of exemption; or
- (e) Has violated any provision of this chapter, a regulation adopted pursuant to this chapter or an order of the Commissioner that applies to a person who is required to apply for a certificate of exemption or who holds a certificate of exemption.
- 7. A person who is exempt from the requirements of this chapter may file a written application for a certificate of exemption with the Office of the Commissioner for the purposes of complying with the requirements of the Registry or enabling a mortgage loan originator to comply with the requirements of the Registry.
- S. The Commissioner may require an applicant or person described in subsection 7 to submit the information or pay the fee directly to the Division or, if the applicant or person is required to register or voluntarily registers with the Registry, to the Division through the Registry.
- 9. An application filed pursuant to subsection 7 does not affect the applicability of this chapter to such an applicant or person.] (Deleted by amendment.)
- **Sec. 5.** This act becomes effective upon passage and approval for the purposes of adopting regulations and performing any other preparatory administrative tasks that are necessary to carry out the provisions of this act, and on January 1, 2020, for all other purposes.